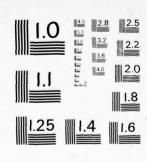
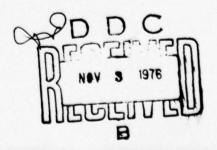


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Technical Report 9
Organizational Policy Decisions as a
Function of Individual Differences
and Task Design:
Monitoring Tasks

J. Benjamin Forbes, Gerald V. Barrett,
Ralph A. Alexander, and James S. Phillips
The University of Akron

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task demands and individual abilities was found to be highly significant in determining these relationships. The consequences for job design and organizational policy decisions were discussed within a cost/benefit framework.

### Abstract

The present study utilized two visual monitoring tasks. One of these was considered to require low levels of task related abilities (low demands condition), while the other required higher levels of task related abilities (high demands condition). Both performance and satisfaction were related to individual differences in ability as well as selected personality and preference measures. The congruence between task demands and individual abilities was found to be highly significant in determining these relationships. The consequences for job design and organizational policy decisions were discussed within a cost/benefit framework.

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# Table of Contents

		Pages
I.	Introduction	1
II.	Hypotheses	3
III.	Method	8
IV.	Results	16
V.	Discussion	53
VI.	References	68
VII.	Appendix A: Task Instructions	75
VIII.	Appendix B: Analysis of Variance of Signal Detection	83
IX.	Appendix C: Ability-Performance Correlations by Hour	85
х.	Appendix D: Correlations of Work Values and Attribute Preferences with Performance by Hour	99
XI.	Appendix E: Correlations of Work Values and Attribute Preferences with Satisfaction	118
XII.	Appendix F: Correlations of Task Descriptions With Performance	127
XIII.	Appendix G: Relationships Among Individual Differences and Task Descriptions	133
XIV.	Appendix H: Relationships Between Abilities and Performance Moderated by Measures of Satisfaction .	164

# List of Tables

Table		Pages
1	Comparison of Post-Task Measures of Satisfaction and General Arousal Across Task Demand Conditions	17
2	Comparison of Post-Task Measures of Job Structural Attributes as Assessed by the Work Itself/Work Environment Questionnaire Across Task Demand Conditions	18
3	Correlations Between Task-Related Abilities and Performance on Two Monitoring Tasks Differing in Task Demands	21
4	Correlations Between Abilities Hypothesized to Relate Only to Performance on the High Demands Task and Performance on Both Tasks	22
5	Correlations of Abilities with Performance in Terms of Correct DetectionsHigh Demands Task	23
6	Correlations Between the Maudsley Extraversion Scale and Performance Decrements by Condition	24
7	Tests for Significance of the Combination of Abilities Related to Signals Detected on the High Demands Task	26
8	Tests for Significance of the Combination of Abilities Related to Correct Signal Detection on the High Demands Task	27
9	Correlations Between that Ability Hypothesized to be Most Relevant to Performance on the Low Demands Task and Satisfaction and Arousal Measures by Condition	29
10	Best Combinations of Predictors of Signals Detected in the First Hour of the High Demands Task	30
11	Best Combination of Predictors of Correct Signal Detection in the First Hour of the High Demands Task	31
12	Tests of Curvilinear Relationships Between Task-Related Ability and Satisfaction and Arousal Measures in the High Demands Task	33

# List of Tables (Cont'd.)

Tables		Pages
13	Correlations of Satisfaction Measures with Performance by Condition	38
14	Correlations of Satisfaction Measures with Performance Decrements Across Hours in the Low Demands Condition	39
15	Correlations of Satisfaction Measures with Decrement in Signal Detection Across Hours in the High Demands Condition	40
16	Correlations of Satisfaction Measures with Decrement in Correct Signal Detection Across Hours in the High Demands Condition	41
17	Correlations of Job Descriptive Index-Work Scale with Attribute Description	44
18	Correlations of Attribute Description Questionnaire with Morale Scale	45
19	Correlations of Job Structural Attributes Described (Work Itself/Work Environment Questionnaire) with Morale Scale	46
20	Correlations of Cognitive Style Measures with Work Itself/Work Environment Questionnaire Job Structural Attributes Described	47
21	Correlations of Cognitive Style Measures with Attribute Description Questionnaire	49
22	Correlations of Ability Measures with Performance in the High Demands Condition Moderated by Satisfaction	51
23	Correlations of Ability Measures with Performance in the High Demands Condition Moderated by the Absolute Difference Between Attribute Descriptions (ADS) and Attribute Preferences (APS)	52

## List of Tables (Cont'd.)

Tables		Pages
24	Congruence between High and Low Ability (GEFT) Groups and High and Low Job Structural Preferences as Related to Performance and Work Satisfaction in Low Demands Task	
25	Congruence between High and Low Ability (Group Embedded Figures Test) Groups and High and Low Job Structural Attribute Preferences as Related to Performance and Work Satisfaction in High Demands Task	. 63
26	Congruence between High and Low Ability(Group Embedded Figures Test) Groups and High and Low Discrepancy between Attribute Descriptions (ADS) and Attribute Preferences (APS) as Related to Performance and Work Satisfaction in Low Demands Task	
27	Congruence between High and Low Ability (Group Embedded Figures Test) Groups and High and Low Discrepancy between Attribute Descriptions (ADS) and Attribute Preferences (APS) as Related to Performance and Work Satisfaction in a High Demands Task	66

# List of Figures

Figure		Pages
1	Relationship Between Work Satisfaction and Task Ability on the High Demands Task	34
2	Relationship Between Intrinsic Job Worth and Task Ability in the High Demands Condition	35
3	Relationship Between Perceived Personal Competence and Task Ability in the High Demands Condition	36

### Introduction

This report describes a study conducted in an attempt to further clarify the relationships among individual differences and job design which have been identified by the authors in earlier research.

Historically, research on job design has been moving in the direction of greater appreciation of the importance of individual differences. While early approaches completely ignored such factors (Walker & Guest, 1952; Herzberg, 1966), more recent research has established the role of both demographic group differences (Turner & Lawrence, 1965; Blood & Hulin, 1967), and individual need strengths (Hackman & Lawler, 1971; Hackman & Oldham, 1975).

Even the most recent research, however, consists primarily of correlations of self-reports of satisfaction with self-reports of task attributes as moderated by self-reports of needs. In addition, controlled experimental studies are notably lacking in job design research (Barrett, Dambrot, & Smith, 1975).

The research program, of which the present study is a part, has attempted to investigate the role of individual differences in job design in more depth than earlier research, using data from both field and laboratory situations, and systematically manipulating job structural attributes in the laboratory studies. Initial exploratory field studies established the role of individual abilities in determining job satisfaction and intended future service among Naval monitoring and maintenance personnel. Among sonar, radar, and electronics personnel, those with higher job related abilities indicated shorter periods of intended future service in the Navy and lower levels of satisfaction with the work

itself and with supervision. In addition, intended future service and job satisfaction were found to be significantly related. The personality dimension of extraversion was also negatively related to future intended service (Barrett, Bass, O'Connor, Alexander, Forbes, & Cascio, 1975).

Two earlier laboratory studies examined a wider range of individual difference dimensions as related to performance and satisfaction on simulations of monitoring and maintenance tasks. In the monitoring study, two tasks were developed: one high in job complexity, variety, responsibility, and external feedback, and one low in these four job structural attributes (Barrett, Forbes, Alexander, O'Connor, & Balascoe, 1975). General intellectual ability and perceptual style measures were strongly related to performance and performance decrements in both tasks, but were negatively related to work satisfaction. Higher scores on extraversion were associated with more errors and greater performance decrement in terms of signals detected, but there was no relationship with satisfaction. Other measures of work orientation and job structural preferences were also related to performance and satisfaction.

The present study was a continuation of the research described above. The general objectives of the study were: (1) to replicate the relationships between general intellectual ability and perceptual style and performance on a moderately complex visual monitoring task, (2) to explore other ability measures as predictors of performance on such tasks, (3) to investigate the relationships of these abilities and performance on a very simple monitoring task, (4) to test the hypothesis that the relationship between ability

and satisfaction depends on the match between task demands, and individual perceptual and cognitive capacitites, and finally, (5) to attempt to replicate and extend the relationships between other individual difference measures of personality traits, work orientation, job structural attribute preferences, and the work outcomes of performance and satisfaction which were found in earlier research.

### Major Hypotheses

Based upon a review of literature in the areas of monitoring performance; individual differences; arousal, activation, and mental effort; and task design and motivation (Forbes, 1975), the following primary hypotheses relating individual differences to performance and satisfaction were proposed.

Performance on two visual monitoring tasks was measured.

One task merely required the detection of signals embedded within other visual noise, the other required analysis of the position of the same type of signals relative to earlier signals. The first task required only "discrimination," while the second required "reasoning" (Pribram & McGuinness, 1975). The first set of hypotheses was concerned with the empirical verification of the relationships between various individual difference measures and performance on these tasks. These measures have been suggested by the literature previously reviewed by earlier research (Barrett, Forbes, Alexander, O'Connor, & Balascoe, 1975), and by analyzing the tasks in terms of the ability taxonomy developed by Theologus, Romashko, and Fleishman (1970).

Hypothesis 1: There will be a significant positive relationship between performance on the embedded-figures measure of perceptual style and overall performance on both monitoring tasks.

Earlier research has shown that perceptual style as measured by embedded-figures-type tests relates to performance on visual monitoring tasks. Furthermore, the primary ability requirement in both tasks appeared to be "flexibility of closure" or "ability to identify or detect a previously specified stimulus configuration which is embedded in a more complex sensory field" (Theologus et al., 1970, p. 152), which is measured by embedded-figures-type tests.

Hypothesis 2: Performance on the Mihal and Barrett (1976)
adaptation of the Selective Attention Test (Gopher and Kahneman,
1971) will be significantly related to performance on both monitoring
tasks, such that those who make fewer errors on Part I will show
higher overall performance.

"Activation," or vigilant readiness, was hypothesized to be an important determinant of performance during a monitoring task.

This state is related to the ability to inhibit responses to irrelevant stimuli. Omissions on the first part of the Selection Attention Test provide an operational measure of this ability. Theologus et al., (1970) define "selective attention" as "the ability to perform a task in the presence of distracting stimulation or under monotonous conditions without significant loss in efficiency" (p. 154).

Hypothesis 3: Performance on a rod-and-frame measure of perceptual style will be significantly related to performance on both monitoring tasks, such that those who make fewer errors on the rod-and-frame measure will show higher performance.

This test is less clearly related to ability requirements than the embedded-figures test or the Selective Attention Test;

however, it does relate to both of these measures (Mihal & Barrett, 1976), and in addition, is probably a better measure of the task-relevant physiological arousal patterns typical of field independents than the embedded-figures test. It has been described as a measure of inhibition of responses to irrelevant distraction (Kahneman, 1973) and seems to tap a "body sensitivity" component of field independence not related to performance on the embedded-figures test (Barrett & Thornton, 1968). Therefore, the rod-and-frame measure should also relate to the vigilant activation pattern required for the maintenance of effective performance.

Hypothesis 4: Extraversion will be significantly related to performance decrement on the simple discrimination task, but not the more complex reasoning task. That is, those who are more extraverted will show greater decrement over time.

This is a replication of a fairly well established relation—ship which has been explained in terms of insufficient arousal among extraverts on simple repetitive tasks. It was felt, how—ever, that with a more complex task, effort will be more salient than input arousal and, therefore, the extraversion relationship will be less likely to reach significance.

Hypothesis 5: The following individual difference measures will each be significantly related to performance on the complex monitoring task, but not on the simple task: (a) Selective Attention--Part II, (b) memory (Picture-Number Test), and (c) general reasoning ability (Wesman). That is, higher scores on these tests will be positively related to performance levels.

These abilities were felt to be related to the information processing requirements of the complex task, but unrelated to the

requirements of the simple task. The second part of the Selective Attention Test measures the ability to quickly reorient attention. This ability is referred to by Theologus et al., (1970) as "time sharing," defined as "the ability to utilize information obtained by shifting between two or more channels" (p. 156). The task of a busy air traffic controller is given as an example of an activity requiring a high level of this ability. The present complex monitoring task involves a constantly changing frame of reference (i.e., the position of the last signal) against which the position of the present signal must be evaluated. Such information must be maintained and utilized simultaneously for two different signals. Obviously, short-term memory or "memorization" (Theologus et al., 1970, p. 130) should also contribute to the performance of such a task; however, neither ability is relevant if the task requires only signal detection and not evaluation. Finally, it was felt that in the complex monitoring task only, a broad band measure of general reasoning ability might account for performance variance beyond that attributable to those more specific abilities.

Hypothesis 6: In the simple task, performance will be significantly predicted by the combination of (a) signal detection ability (embedded-figures test), and (b) activation and arousal measures (Selective Attention--Part I, rod-and-frame, and extraversion), and this combination will be a significantly better predictor than the embedded-figures test alone.

Performance on the simple monitoring task requires both signal detection and the ability to overcome the performance decrement, and it was assumed that these two performance require-

ments are somewhat independent.

Hypothesis 7: Performance on the complex task will be significantly predicted by the combination of the following sets of independent variables: (a) signal detection ability (embedded-figures test), (b) activation and arousal (rod-and-frame, Selective Attention--Part I), and (c) time sharing (Selective Attention--Part II), memorization (Picture-Number Test), and general reasoning ability (Wesman). The combination of (a + b) will account for significantly more variance than (a) alone and (a + b + c) will account for significantly more variance than (a + b).

The next set.of hypotheses involved the proposed relationships among abilities, task demands, and satisfaction.

Hypothesis 8: On the simple task, there will be a significant negative relationship between the primary required ability (embedded-figures test) and satisfaction with the task.

This task demands only signal detection and even this requirement is not extremely demanding. In fact, pilot subjects had been found to perform at near 100% detection under certain conditions. Therefore, it was felt that only those with lower levels of perceptual ability would be challenged by this task.

It was proposed that various task rquirements are additive with respect to their demands for effort. It was further hypothesized that a measure of task-related capacity would be curvilinearly related to satisfaction on the complex task such that those with moderately high levels of ability would be most satisfied. It was assumed that those individuals whose abilities exceeded the task demands would be under-aroused, while those whose abilities were overloaded may exert more effort initially, but

effort and performance would quickly fall off (Buckner, 1963).

It was felt that the best measure of task-related capacity might be empirically defined as that combination of abilities which best predicted performance during the first hour of the task.

This measure represented a compromise attempt to obtain a reliable measure of performance under fairly attentive conditions.

Therefore, the following was proposed:

Hypothesis 9: On the complex task, that combination of abilities which best predicts performance during the first hour of the task will show a significant curvilinear relationship with satisfaction such that those with moderate levels of task-related capacity will be most highly satisfied and report the highest levels of general arousal.

### Method

### Subjects

The subjects were 100 male students from the University of Akron who responded to campus newspaper advertisements offering \$2.50 per hour for participation in a psychology experiment. Subjects were randomly assigned to one of two task complexity conditions (50 per condition). Only males were used due to the existence of sex differences with respect to variables of interest such as perceptual styles (Silverman, 1970), activation and arousal patterns (Broverman, Klaiber, Kobayashi, & Vogel, 1968), and performance on visual monitoring tasks (Waag, Halcomb, & Tyler, 1973).

### Apparatus and Stimulus Presentation

The stimuli to be monitored were rear projected onto 23-inch square opaque plexiglass screens by Kodak Ektagraphic slide pro-

jectors (Model E-2). In order to minimize visual alerting cues as slides changed, slides were presented alternately from two projectors with dissolve controls (MacKenzie Model AD-2) adjusted to minimize changes in light intensity.

Each slide presented 60 randomly distributed irregular geometric shapes. A signal was defined as a triangle or circle included among these 60 visual stimuli. The stimuli were approximately one centimeter in diameter when projected onto the screen. The screens themselves were divided into six sectors by three lines which crossed the screens intersecting in the center and forming  $60^{\circ}$  angles with each other (see Instructions, Appendix A).

Four subjects were run simultaneously. Each subject was seated in a booth which prevented him from having any contact with other subjects.

Each slide was presented for seven seconds after which time it "dissolved" into the next stimulus slide. The rate of slide presentation was controlled by an Optisonics Sound-o-matic I cassette programmer-recorder. There were 30 slides containing relevant signals randomly distributed within each set of two trays (160 slides). The location of the relevant symbol was randomly distributed across the area of the screen with an approximately equal number of signals occurring in each of the six sectors.

Responses were made by pressing one of seven buttons on a Lafayette response console placed on the table top between the subjects and the screen. The responses were recorded by a Lafayette Recorder (Model 76103).

### The Tasks

Both vigilance tasks involved monitoring slides for three one-hour sessions for the presence of triangles or circles embedded within the 60 irrelevant stimuli. The complex task differed from the simple task only with respect to the demand placed upon cognitive abilities. In the simple task, the subject was required only to detect and report the presence of a triangle or circle. The complex task required, in addition to detection, that the subjects evaluate the position of the signal with respect to the previously detected similar signal. Specifically, if a detected triangle was in the same "sector" as the previously detected triangle, and had moved closer to the center of the screen, the subject was to respond by pressing the button that corresponded to the number of the sector in which the movement occurred. Similarly, if a circle was in the same sector but farther from the center of the screen, the sector number was to be indicated. Finally, if the detected triangle or circle was in a different area of the screen but had not moved appropriately with respect to the previous signal, the subject was merely to report its presence (as in the simple task). Thus, while the perceptual requirements of both tasks were identical, the complex task required moderately complex decision-making with respect to the present location of a signal relative to a previous signal ( see Instructions, Appendix A) . .

These particular tasks were chosen so that the demands for mental capacity of the simple task would be far below the total capacity of all subjects, while the demands imposed by the complex task should exceed the capacity of some subjects and demand

less than total capacity from others. Previous studies using two similar tasks, one slightly less demanding, the other slightly more demanding than the present complex task, with subjects from the same pool, indicated that this would be a reasonably demanding task.

### Procedure

Subjects reported on three different days for the three phases of the experiment. Before beginning, subjects were told that they would only be paid if they completed the experiment and were asked to sign an agreement to that effect. The first day consisted of three to four hours of paper-and-pencil testing. This pretesting took place in groups of up to 20. During this session, subjects completed a test battery which assessed general and specific abilities, personality variables, work orientation, motivation, and preferences for job structural attributes.

The test battery consisted of: The Wesman Personnel Classification Test (Wesman, 1965), The Group Embedded Figures Test (Witkin, Oltman, Raskin, & Karp, 1971), The Picture-Number Test (Kipnis, 1962), The Protestant Ethic Scale (Blood, 1969), The Sensation Seeking Scale (Zuckerman; Kolin, Price, & Zoob, 1964), The Maudsley Personality Inventory (Knapp, 1962), The Survey of Work Values (Wollack, Goodale, Wijting, & Smith, 1971), The Job Orientation Inventory (Blood, 1973), The Job Attitude Scale (Saleh, 1964, 1971), and The Work Itself/Work Environment Preference Questionnaire (a modification of the instrument described by Cascio, 1973).

Four or five groups of two to four subjects were run each week. The complexity condition was changed from day to day in order to minimze the possibility of sampling bias across conditions.

The second session took place during the week following the pretesting. It was always conducted in the afternoon and included individual testing on the Rod and Frame Test (Witkin, Lewis, Hertzman, Machover, Meissner, & Wapner, 1954) and the Selective Attention Test (Mihal & Barrett, 1976). The Attribute Preference Scale (Barrett, Bass, O'Connor, Alexander, Forbes, & Cascio, 1975) was also administered at this time. A training session followed.

Subjects were seated in the booths and given the instructions for the monitoring task. After all subjects had read the instructions to themselves, they put on headphones and listened to a standard taped review of the instructions. A 20-minute training session followed in which slides were presented exactly as in the experimental task. However, for the first 24 slides during the training session, the correct response was communicated to the subjects by a taped program. Subjects' responses during the latter part of the training session were monitored to ensure that they understood the task.

The actual experimental task was run in the morning of the day following the training session. All subjects were run between 8:30 and 11:30 A.M. due to the possibility that time of day might effect the relationships between extraversion and performance on vigilance tasks (Eysenck, 1967).

Subjects were seated at their booths and asked to remove their watches. They then reviewed the task instructions. Upon finishing the review of the instructions, the subjects put on headphones through which white noise was transmitted at subjectively comfortable levels.

The experimental session consisted of three one-hour vigils. Each hour's stimuli were presented by three pairs of slide trays. The end of each pair of trays was indicated by the occurrence of two blank slides. At the end of each hour, there was a short break.

Following the three-hour task, the subjects were administered the Morale Scale (Scott, 1967; Scott & Rowland, 1970), the Job Descriptive Index Work Scale (Smith, Kendall, & Hulin, 1969), the Attribute Description Scale (Barrett, Bass, O'Connor, Alexander, Forbes, & Cascio, 1975), and the Work Itself/Work Environment Description Questionnaire (Cascio, 1973). After completing these measures, subjects were given general feedback on their performance, i.e., "above average," "average," or "below average." They then read a debriefing statement which asked them not to discuss the task with other students and informed them that if they left a mailing address, they would be sent a summary of results of the study. They were then paid.

Performance measures consisted of percentage of signals detected, percentage of correct detections, and average response time. The first measure allows a more meaningful comparison of performance on the two tasks since signal detection was the only requirement on the simpler task. The second measure applies only to the more demanding task where signal type, movement, and location were relevant. Response time was also measured for both tasks.

In many vigilance tasks, the mean proportion of signals detected is rather high (e.g., 80-90%). This results in skewed distributions which require normalizing transformations. Therefore,

arcsin transformations of percentage of signals detected and percentage of correct detections were used as the performance criteria. Such transformations stabilize within cell variances to satisfy analysis of variance assumptions and tend to normalize the distribution of proportion measures (Winer, 1971).

In similar earlier studies, false detections were found to be rather rare and appeared to be primarily associated with random response patterns. Therefore, this criterion was not used in the present study.

### Statistical Treatment and Power Analysis

Most of the hypotheses involved testing the significance of simple product moment correlations. Based on earlier studies, these relationships were expected to be fairly strong. A correlation of .40 was chosen as a reasonable a priori estimate of the strength of the expected linear relationships between abilities and performance and satisfaction. With such an effect size, a sample of 46 subjects is required for a .80 probability of rejecting the null hypothesis given that the alternative is true for a two-tailed test of significance at the .05 level (Cohen, 1969, Table 3.4.1, p. 99). Cohen (1969) recommends 80% power as representing a reasonable ratio between the probabilities of Type II and Type I errors of 4:1 (i.e., .20/.05).

In the complex task, curvilinear relationships were hypothesized between ability and satisfaction and activation. The magnitude of this effect was expected to be of the same order as that found between cognitive complexity and satisfaction by Standing (1971). In fact, the present use of a controlled laboratory study

and more reliable predictors argued for an even stronger expected relationship.

Standing (1971) found that the proportion of variance in the Job Descriptive Index Work Scale accounted for by a second order polynomial was .136 (Table 9, p. 47), most of which was due to the quadratic term (.131). This proportion of variance corresponds to an  $\underline{F}$ -test effect size index,  $\underline{f}$ , equal to approximately .40. The test of the significance of the quadratic term in the regression equation, using deviations about the full second order polynomial as the error term, would involve 1 and  $\underline{n}$  - 3 degrees of freedom.

According to Cohen's (1969) Table 8.4.1 (p. 374), .80 power to detect an effect size of .40, at  $\underline{a}=.05$ , with the numerator of the F-ratio equal to one, requires 26 subjects (at  $\underline{a}=.01$ ,  $\underline{n}=38$ ).

Combinations of predictors involved a hierarchical multiple regression procedure in which sets of independent variables, as specified in the hypotheses, were entered in order of expected relevance and the increment in  $\underline{\mathbb{R}}^2$  was tested for significance at each step (Cohen, 1968). Controlling for ability effects was accomplished through partial correlation. Power tables are not readily obtainable for such multivariate statistics, and therefore, a priori power analysis was not carried out.

Strong experimental effects (i.e., due to the task itself) were not expected due to the hypothesized existence of large individual differences in response. However, a "medium" effect size ( $\underline{d} = .5$ ) is detectable by a  $\underline{t}$ -test ( $\underline{a} = .05$ ) with a power

of .80 with 50 subjects per condition (Cohen, 1969, Table 2.4.1., p. 52).

Based upon these power considerations, a sample size of 50 subjects per condition was chosen as providing at least .80 power for all hypotheses.

### Results

### Differences on Dependent Variables

In terms of percentage of signals detected, there were no significant differences across conditions. Total percent detected was .879 in the low demands condition and .861 in the high demands condition ( $\underline{t} = -.79$ ,  $\underline{ns}$ ). An analysis of variance by condition, hour, and time within each hour is presented in Appendix B.

With respect to average response time, there was a significant difference, however, with the times being much lower in the simpler task (1.77 seconds versus 2.75 seconds,  $\underline{t}$  = 7.62,  $\underline{p}$  < .001).

Levels of job satisfaction were comparable across conditions, as measured by the Job Descriptive Index-Work Scale and the Morale Scale (see Table 1).

Two instruments designed to measure perceptions of job structural attributes were administered following the task. The results from the Work Itself/Work Environment Questionnaire are presented in Table 2. The high demands task was described as higher in learning new skills, job difficulty, decision-making, and job/person fit; however, the low demands task was perceived as higher on order and goal clarity.

On the Attribute Description Scale, no significant differences were found on the job structural attributes of feedback, variety, responsibility, or complexity.

Table 1

Comparison of Post-Task Measures of Satisfaction

and General Arousal Across Task Demand Conditionsa

	Low Demands		High Demands			
	М	SD	М	SD .	t	
Job Descriptive Index:						
Work Scale	19.02	14.86	19.80	13.65	.27	
Morale Scale:						
General Affective Tone	3.72	1.32	3.94	1.29	.83	
General Arousal	3.70	1.55	3.68	1.67	05	
Job Complexity	3.44	1.33	3.65	1.28	.78	
Job Worth	3.77	1.58	3.92	1.33	.51	
Personal Competence	4.48	1.39	4.56	1.23	. 29	

 $<sup>\</sup>frac{a}{n} = 50$  per condition.

Table 2

Comparison of Post-Task Measures of Job Structural

Attributes as Assessed by the Work Itself/Work Environment

Questionnaire Across Task Demand Conditions<sup>a</sup>

	Low D	emands	High I	Demands	
	М	SD	М	SD	t
Variety	1.90	.95	2.08	1.09	.88
Attention	3.46	1.22	3.66	1.21	.83
Learning New Skills	1.30	.58	1.68	.89	2.53*
Task Identity	3.72	1.40	3.70	1.22	08
Internal Feedback	2.76	1.32	2.70	1.22	24
Independence	2.26	1.35	1.98	1.17	-1.11
Responsibility	3.38	1.69	3.18	1.51	62
Order	4.06	1.08	3.48	1.09	-2.67*
Goal Clarity	4.68	.59	4.20	.67	-3.81*
Job Difficulty	1.60	.76	1.90	.68	2.09*
Job Complexity	1.84	1.28	2.10	.84	1.20
Decision-Making	1.82	.80	2.82	1:27	4.70*
Intrinsic Interest	1.96	1.23	1.94	1.13	08
Intrinsic Motivation	1.68	.94	1.82	.92	.75
Pay	2.80	.73	2.94	.79	.92
External Feedback	1.26	.78	1.32	.74	.40
Physical Working Conditions	3.28	.76	3.26	.88	12
Administrative Working Conditions	3.84	1.11	4.04	.81	1.03

Table 2 (Continued)

Comparison of Post-Task Measures of Job Structural

Attributes as Assessed by the Work Itself/Work Environment

Questionnaire Across Task Demand Conditions

	Low De	emands	High De	emands	
	М	SD	М	SD	t
Work Scheduling	3.46	.71	3.44	.71	14
Job/Person Fit	1.30	.74	1.70	1.06	2.20*

 $<sup>\</sup>frac{a}{n} = 50$  per condition.

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p<.01.

<sup>\*\*\*</sup>p<.001.

### Prediction of Performance by Task-Relevant Individual Attributes

Table 3 presents the correlations between those abilities believed to be relevant to performance on both tasks and overall levels of performance. It can be seen that the Group Embedded Figures Test, the Selective Attention Test--Part I (Intrusions and Omissions), and the Rod and Frame Test were related to performance, but only in the high demands condition.

An additional set of more complex abilities was hypothesized to be of relevance to performance only on the more demanding task. As can be seen from Table 4, these abilities (Selective Attention-Part II, the Picture/Number Test, and the Wesman Total Score) do predict performance in the high demands condition, but not in the low demands condition.

In the high demands task, it was possible to compute the percentage of <u>correct</u> detections in addition to the percentage of signals detected. Table 5 presents the correlations of all ability measures with this criterion. All nine correlations are significant.

The Maudsley Personality Inventory--Extraversion Scale was expected to relate to performance decrement on the simple vigilance task. As shown in Table 6, the scale did relate to performance decrement late in the task. No other ability or personality measures were found to relate to performance decrement in a meaningful fashion.

More detailed analysis of these relationships (by hour, correlations with subscales, etc.) may be found in Appendix  ${\tt C.}^1$ 

<sup>&</sup>lt;sup>1</sup>Although extensive, this and all other appendices are not intended to represent all possible relationships between the relevant variables. Tables totally lacking significant correlations have been omitted.

Table 3  $\hbox{\it Correlations Between Task-Related Abilities and}$   $\hbox{\it Performance}^a \hbox{\it on Two Monitoring Tasks Differing in Task Demands}^b$ 

Demands	Demands
	Demands
.12	.35*
.01	42**
16	47***
.02	45***
	.01

aperformance measure was an arcsin transformation of the percent of signal detections.

 $b_{\underline{n}} = 50$  on both tasks.

\*p < .05.

\*\*<u>p</u> <.01.

\*\*\*p < .001.

Table 4

Correlations Between Abilities Hypothesized to Relate Only to Performance on the High Demands

Task and Performance on Both Tasks b

Ability	Low Task Demands	High Task Demands
Selective Attention		
Test-Part II:		
Intrusions	.01	32*
Omissions	.05	27
Total Correct	05	.32*
Picture-Number Test	.16	.43**
Wesman Personnel		
Classification Test	.11	.39**

<sup>&</sup>lt;sup>a</sup>Performance measure was an arcsin transformation of the percent of signal detections.

 $b_{\underline{n}} = 50$  on both tasks.

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p <.01.

Table 5

Correlations of Abilities with Performance in Terms of

Correct Detections a--High Demands Task

Group Embedded Figures Test	.31*
Selective Attention Test-	
Part I:	
Intrusions	37**
Omissions	46***
Rod and Frame Test	46***
Selective Attention Test-	
Part II:	
Intrusions	35*
Omissions	28*
Total Correct	.36**
Picture-Number Test	.44***
Wesman Personnel Classification Test	.43**

aperformance measure was an arcsin transformation of the percent of correct signal detections.

 $b_{\underline{n}} = 50.$ 

\*p < .05.

\*\*p <.01.

\*\*\*p<.001.

Table 6

Correlations Between the Maudsley Extraversion Scale and Performance Decrements by Condition<sup>a</sup>

	Decrement in I	Percentage of Signals	
	Detected v	within Hours <sup>b</sup>	
	Hour 1	Hour 2	Hour 3
Low Demand	17	.03	.37**
High Demand	09	.04	05
		Percentage of Signals Between Hours	
	Hour 1 -Hour 3	Hour 1 -Hour 2	Hour 2 -Hour 3
Low Demand	.07	24	.32*
High Demand	.17	.06	.12

 $a_{\underline{n}} = 50$  for both groups.

bRaw score differences between percentage detected--first third of hour minus last third of hour.

<sup>C</sup>Raw score differences between percentage detected.

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p<.01.

It had been believed that the combination of the Group Embedded Figures Test, Selective Attention Test--Part I, Rod and Frame Test, and the Maudsley Extraversion Scale would predict performance on the low demands task. However, none of these measures related to performance singly or in combination.

Prediction of performance in the high demands condition was much more successful. Tables 7 and 8 present a hierarchical regression analysis (Cohen, 1968), in which the most basic ability, signal detection—operationally defined as the Group Embedded Figures Test—was entered first. This was followed by the activation measures related to maintenance of attention over time—omissions on Part I of the Selective Attention Test and the Rod and Frame Test. Finally, those abilities only required on more complex monitoring tasks were added: The Wesman Personnel Classification Test, the number of correct responses on Part II of the Selective Attention Test, and the Picture—Number Test of memory.

Table 7 involves prediction of simple signal detection performance. Increments to  $\underline{R}^2$  were tested using Formula (7) in Cohen (1968, p. 435). With this criterion, the overall prediction was significant and the activation measures contributed significantly to  $\underline{R}^2$ ; however, the contribution of the abilities required on a complex task did not add to the variance accounted for at the .05 level.

In Table 8, a criterion more relevant to performance on the complex task was used--percentage of correct detection as opposed to percentage of signals merely detected. Here the overall relationship was highly significant and the complex ability set did significantly contribute to  $\mathbb{R}^2$ .

Table 7

Tests for Significance of the Combination of Abilities Related to Signals Detected on the High Demands Task

Predictor(s)	R	R <sup>2</sup>	đf	F
A) GEFT	.35	.12	1,48	6.62*
A) GEFT + B) SAT-I, RFT	.56	.31	3,46	6.94***
Increment		.19	2,46	6.33**
A) GEFT + B) SAT-I, RFT +				
C) WPCT, SAT-II, PN	. 64	.41	6,43	5.02***
Increment <sup>d</sup>		.10	3,43	2.36

Note. Abbreviations: GEFT = Group Embedded Figures Test,

SAT-I = Selective Attention Test-Part I, RFT = Rod and Frame Test,

WPCT = Wesman Personnel Classification Test, SAT-II = Selective

Attention Test-Part II, PN = Picture-Number Test.

<sup>a</sup>Criterion was an arcsin transformation of the percent of signals detected.

 $b_n = 50.$ 

CIncremental  $\underline{R}^2$  due to B over that due to A alone.

Incremental  $\underline{R}^2$  due to C over that due to A + B.

\*p < .05. \*\*p < .01. \*\*\*p < .001.

Table 8

Tests for Significance of the Combination

of Abilities Related to Correct Signal Detection<sup>a</sup>

on the High Demands Task

Predictor(s)	R	R <sup>2</sup>	df	F
A) GEFT	.31	.10	1,48	5.23*
A) GEFT + B) SAT-I, RFT	.56	.31	3,46	6.84***
Increment		.21	2,46	7.00**
A) GEFT + B) SAT-I, RFT +				
C) WPCT, SAT-II, PN	.67	.44	6,43	5.73***
Increment <sup>d</sup>	77	.13	3,43	3.31*

Note. Abbreviations: GEFT = Group Embedded Figures Test,

SAT-I = Selective Attention Test-Part I, RFT = Rod and Frame Test,

WPCT = Wesman Personnel Classification Test, SAT-II = Selective

Attention Test-Part II, PN = Picture-Number Test.

<sup>a</sup>Criterion was an arcsin transformation of the percent of correct signal detections.

 $b_{\underline{n}} = 50.$ 

CIncremental  $\underline{R}^2$  due to B over that due to A alone. dincremental  $\underline{R}^2$  due to C over that due to A + B. \*p<.05. \*\*p<.01. \*\*\*p<.001.

### Prediction of Satisfaction by Task-Relevant Individual Attributes

Turning now to the prediction of satisfaction and task-related arousal, it was proposed that the primary ability on the simple task, the Group Embedded Figures Test, would be negatively related to satisfaction and arousal following performance on that task.

Table 9 indicates that this hypothesis was strongly supported. It is interesting to note that the embedded-figures-type test was the only ability measure which was consistently related to lower satisfaction and arousal, on the low demands task, and was not related to satisfaction and arousal on the high demands task.

The final primary hypothesis predicted a curvilinear relationship between that combination of abilities which best predicted performance during the first hour of the task and satisfaction and arousal measures in the complex task. To find that combination of abilities best related to task performance, stepwise regressions were run. Only predictors significantly contributing to  $\underline{R}^2$  at the .05 probability level were included. The best set of predictors included the Rod and Frame Test and the Picture-Number Test. However, the combination of the Rod and Frame Test and the Wesman Personnel Classification Test resulted in comparable levels of prediction as shown in Tables 10 and 11.

The scores on the Rod and Frame Test, the Picture-Number Test, and the Wesman were standardized based on the means and standard deviations of the entire subject sample of the present study.

Two composite ability measures were then formed: the standardized Picture-Number score minus the standardized rod-and-frame score and the standardized Wesman minus the standardized rod-and-frame.

Correlations Between that Ability Hypothesized to be Most Relevant to Performance on the Low Demands Task

Table 9

and Satisfaction and Arousal Measures by Condition

Satisfaction and	Raw	Group Embedded Scores	Figures Test Inver	se
Arousal Measures	Low Demands	High Demands	Low Demands	High Demands
Job Descriptive Inde	x:			
Work Scale	38*	03	.45*** ≠	11
Morale Scale:				
General Affective Tone	32*	08	.41**≠	.01
General Arousal	43**	+03	.51***≠	02
Personal Competence	e27	.13	.33*+	14
Job Complexity	40**	10	.48***+	01
Job Worth	37**	26	.41**	.10

 $a_{\underline{n}} = 50.$ 

+Correlation coefficients significantly different between low and high demands conditions, p < .05.

 $\neq$ Correlation coefficients significantly different between low and high demands conditions, p <.01.

<sup>\*</sup>p<.05.

<sup>\*\*</sup>p<.01.

<sup>\*\*\*</sup>p <.001.

Table 10

Best Combinations of Predictors of Signals Detected a in the First Hour of the High Demands Task

Predictor(s)	R	R <sup>2</sup>	df	F
RFT, PN	.60	.36	2,47	12.96***
RFT/PN			1,47	12.82***
PN/RFT			1,47	9.55**
RFT, WPCT	. 54	.29	2,47	9.59**
RFT/WPCT			1,47	8.24**
WPCT/RFT			1,47	4.32*

 $\underline{\text{Note}}$ . Abbreviations: RFT = Rod and Frame Test, PN = Picture-Number Test, WPCT = Wesman Personnel Classification Test.

aArcsin transformation of percent of signals detected.

 $b_{\underline{n}} = 50.$ 

\*p <.05.

\*\*p4.01.

\*\*\*p <.001.

6.94\*

6.76\*

1,47

1,47

Table 11

Best Combination of Predictors of Correct

Signal Detection in the First Hour of the High Demands Task

 $R^2$ df Predictor(s) R F RFT, PN .34 2,47 11.87\*\*\* .58 11.73\*\* RFT/PN 1,47 1,47 8.76\*\* PN/RFT RFT, WPCT .56 .31 2,47 10.60\*\*\*

 $\underline{\text{Note}}$ . Abbreviations: RFT = Rod and Frame Test, PN = Picture-Number Test, WPCT = Wesman Personnel Classification Test.

aArcsin transformation of percent of correct signal detection.

RFT/WPCT

WPCT/RFT

 $b_{n} = 50.$ 

<sup>\*</sup>p 4.05.

<sup>\*\*</sup>p <.01.

<sup>\*\*\*</sup>p <.001.

The rod-and-frame score was subtracted since a higher score indicates poorer performance.

These composite abilities were then squared and the linear and quadratic terms were entered into regression analyses with the satisfaction and arousal measures to test the following model:

$$y = a + bx - cx^2$$

where y represents satisfaction or arousal and X represents the composite ability measures.

No support for the model was found with the rod-and-frame/
Picture-Number composite (F values 1). However, significant
curvilinear relationships were found using the rod-and-frame/
Wesman composite as shown in Table 12. The model was supported
with respect to work satisfaction as measured by the Job Descriptive Index and rating of intrinsic job worth from the Morale
Scale. These measures both ask for descriptions of the task.

For two of the measures derived from a description of "Me at this task"; General Affect and General Arousal, the curvilinear relationship was not found. However, for a third factor derived from the description of "Me at this Task"--the Personal Competence factor, a significant, purely quadratic relationship was found, F(1,48) = 4.93, p < .05.

Thus, the curvilinear relationship was found for one combination of abilities, but not the other, and for two satisfaction measures, but not for the General Arousal measure, nor for two other satisfaction measures. See Figures 1, 2, and 3 for plots of the significant curvilinear relationships.

Table 12

Tests of Curvilinear Relationships Between Task-Related

Ability<sup>a</sup> and Satisfaction and Arousal Measures in

the High Demands Task<sup>b</sup>

Criterion	F(linear) df = 1,47	F(quadratic) df = 1,47	F(overall) df = 2,47
Job Descriptive Inde	<u>&lt;</u> :		
Work Scale	4.08*	7.13*	3.83*
Morale Scale:			
General Affect	.99	2.05	1.07
General Arousal	.57	.40	.32
Job Complexity	1.41	.66	.73
Job Worth	8.68**	4.39*	4.55*
Personal Competence	.05	4.93*	2.44

<sup>a</sup>Unit weighted combination of standardized Rod and Frame
Test and standardized Wesman Personnel Classification Test.

 $b_{\underline{n}} = 50.$ 

<sup>\*</sup>p<.05.

<sup>\*\*</sup>p <.01.

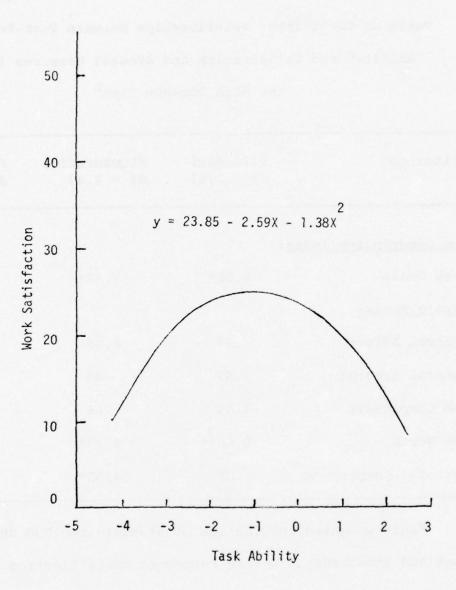


Figure 1. Relationship between work satisfaction and task ability on the high demands task.

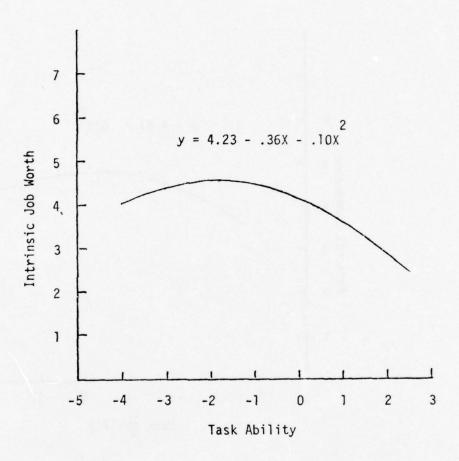


Figure 2. Relationship between intrinsic job worth and task ability in the high demands condition.

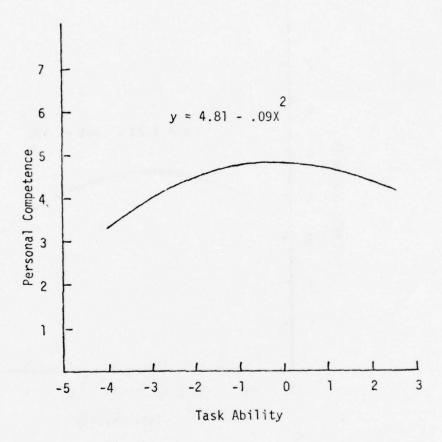


Figure 3. Relationship between perceived personal competence and task ability in the high demands condition.

#### Relationships Among Performance and Satisfaction Measures

Table 13 presents the correlations among performance by task and the measures of satisfaction. It is interesting to note that performance relates to feelings of Personal Competence in both tasks, but relates to self-reports of General Affective Tone and General Arousal and rating of Job Worth only in the simpler low demands task.

Tables 14, 15, and 16 show the relationships among performance decrements across hours and satisfaction measures. It appears that greater decrement in performance relates to lower satisfaction with the task.

## Prediction of Performance by Work Value and Attribute Preference Measures

The prediction of performance on the two monitoring tasks by individual work value measures (Survey of Work Values, Job Orientation Inventory, Job Attitude Scale, and Protestant Ethic Scale), personality and motivation measures (Maudsley, Sensation Seeking Scale, and Hand Skills Test), and attribute preference measures (Attribute Preference Questionnaire and Work Itself/Work Environment Questionnaire) was investigated. The detailed results are presented in Appendix D.

In general, these types of measures did not consistently relate to performance, with the following exceptions. In the low demands task, Upward Striving (Survey of Work Values) was positively related to better signal detection and faster response time, while Preference for Variety (Work Itself/Work Environment Questionnaire) was positively related to signal detection. For the high demands task, Preference for Responsibility (Attribute

Table 13

Correlations of Satisfaction Measures

with Performance by Condition b

Bay over adjunctivi isologia.	Low Demands	High Demands
Job Descriptive Index:		
Work Scale	.11	.10
Morale Scale:		
Job Complexity	.16	.07
Job Worth	.36**	08
General Affective Tone	.38**	.16
General Arousal	.37**	.12
Personal Competence	.44***	.31*

<sup>&</sup>lt;sup>a</sup>Arcsin transformation of percent of signals detected.

 $b_{\underline{n}} = 50$  for both tasks.

<sup>\*</sup>p<.05.

<sup>\*\*</sup>p <.01.

<sup>\*\*\*</sup>p <.001.

Table 14

Correlations of Satisfaction Measures

with Performance Decrements Across

Hours in the Low Demands Condition

	Hour 1 -Hour 2	Hour 2 -Hour 3	Hour 1 -Hour 3
Job Descriptive Index:			
Work Scale	.01	13	14
Morale Scale:			
Job Complexity	03	09	14
Job Worth	10	16	31*
General Affective Tone	20	09	36**
General Arousal	15	07	28*
Personal Competence	14	17	38**

aRaw score differences between percentages detected.

 $b_{\underline{n}} = 50$ .

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p<.01.

Table 15

Correlations of Satisfaction Measures

with Decrement in Signal Detection 

Across Hours in the High Demands Condition

	Hour 1 -Hour 2	Hour 2 -Hour 3	Hour 1 -Hour 3
Job Descriptive Index:			
Work Scale	07	14	19
Morale Scale:			
Job Complexity	03	28*	30*
Job Worth	05	17	21
General Affective Tone	24	06	26
General Arousal	26	13	35*
Personal Competence	21	02	19

a Raw score differences between percentages detected.

 $b_{\underline{n}} = 50.$ 

<sup>\*</sup>p<.05.

Table 16

Correlations of Satisfaction Measures

with Decrement in Correct Signal

Detection Across Hours in the High

Demands Condition

	Hour 1 -Hour 2	Hour 2 -Hour 3	Hour 1 -Hour 3
Job Descriptive Index:	Todaszoska v	Legistenic des	
Work Scale	09	21	24
Morale Scale:			
Job Complexity	08	31*	32*
Job Worth	10	28*	31*
General Affective Tone	22	20	36**
General Arousal	24	19	36**
Personal Competence	18	13	27

<sup>&</sup>lt;sup>a</sup>Raw score differences between percentages of correct signal detection.

 $b_{\underline{n}} = 50.$ 

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p<.01.

Preference Questionnaire) was negatively related to signal detection. The Hobbies scale (Job Orientation Inventory) predicted both signal detection and response time, and the Hand Skills Test was related to percentage of correct detections.

An interesting reversal of direction of relationships was found with the Sensation Seeking Scale. In the low condition, greater General Sensation Seeking was related to poorer signal detection, while in the high condition, greater sensation seeking related to better performance. In addition, the Boredom Susceptibility Scale was positively associated with both improved signal detection and quicker response time in the high demands condition.

# Prediction of Satisfaction by Work Value and Attribute Preference Measures

These correlations are presented in Appendix E for only those predictors which did, in fact, relate to job satisfaction. The significant relationships may be summarized as follows: In the low demands task, the Pro-Protestant Ethic Scale and the Interpersonal Relations Scale (Job Orientation Inventory) were negatively related to satisfaction (no relationships—high demands condition). In the same condition, Recognition (Job Orientation Inventory) and Preference for Variety (Work Itself/Work Environment Questionnaire) were positively related to satisfaction. In the low demands condition, three sensation seeking scales were negatively related to Personal Competence. With respect to the high demands task, Upward Striving (Survey of Work Values) was positively related to satisfaction, while Responsibility (Job Orientation Inventory) was negatively related to satisfaction.

Also, in the high demands task, the Hand Skills Test related positively to only the Personal Competence satisfaction scale; and the Disinhibition Scale (Sensation Seeking) was negatively related to several satisfaction measures.

### Relationship of Performance to Task Description Measures

These correlations are presented in Appendix F. With respect to performance, the Work Itself/Work Environment description of Responsibility is positively related to signal detection, primarily in the high condition. Described Variety (Work Itself/Work Environment) relates to longer reaction times in the low condition, but to shorter times in the high condition, and the correlations are significantly different. As measured by the Attribute Description Questionnaire, Feedback is negatively related to correct signal detection, and Variety is again associated with longer reaction times in the low demands condition.

### Relationship of Satisfaction Measures to Task Description Measures

There are generally significant positive relationships among the satisfaction and task description measures as shown in Tables 17, 18, and 19. However, Variety relates most consistently to the various satisfaction measures across both conditions. The relationships with Complexity, Responsibility, and Feedback seem to depend upon which instrument was used to measure these attributes.

# Relationship of Individual Difference Measures to Task Description Measures

Table 20 presents the correlations among one set of individual abilities and task descriptions from the Work Itself/Work Environment Questionnaire. There is a strong negative relationship

Table 17 Correlations of Job Descriptive Index-Work Scale with Attribute Description

	Attribute Description Questionnaire	Work Itself/ Work Environment Questionnaire
Feedback		
High Demands a	.40**	.25
Low Demands	.32*	.16
Variety		
High Demands	.51***	.27
Low Demands	.45***	.41**
Responsibility		
High Demands	.38**	.12
Low Demands	.12	.15
Complexity		
High Demands	.28*	.31*
Low Demands	.24	.02
Total		
High Demands	.57***	.37**
Low Demands	.42**	.25

 $a_{\underline{n}} = 50$  for each group. \* $\underline{p} < .05$ . \*\* $\underline{p} < .01$ . \*\*\* $\underline{p} < .001$ .

Table 18 Correlations of Attribute Description Questionnaire with Morale Scale

Job Complexity	Job Worth	General Affective Tone	General Arousal	Personal Competence
Feedback				
High Demands <sup>a</sup> .14	.30*	.38**	.23	.37**
Low Demands <sup>a</sup> .32*	.30*	.32*	.30*	.17
Variety				
High Demands .34*	.41**	.45***	.34*	.42**
Low Demands .55***	.43**	.45***	.48***	.35*
Responsibility				
High Demands .33*	.40**	.35*	.44***	.39**
Low Demands .34*	.40**	.36*	.42**	36*
Complexity				
High Demands .26	.23	.20	.08	.03
Low Demands .23	.20	.19	.25	.15
Total				
High Demands.39**	.49***	.50***	.40**	.44***
Low Demands .55***	51***	.50***	.55***	.40**

 $a_{\underline{n}} = 50$  for each group.  $*\underline{p} < .05$ .  $**\underline{p} < .01$ .  $***\underline{p} < .001$ .

Table 19 Correlations of Job Structural Attributes Described (Work Itself/ Work Environment Questionnaire) with Morale Scale

	ob exity	Job Worth	General Affective Tone	General Arousal	Personal Competence
Variety					
High Demandsa.	.43**	.41**	.36**	.42**	.17
Low Demands <sup>a</sup>	.52***	.51**	* .35*	.49***	.34*
Responsibility					
High Demands	.10	.01	.13	.22	.23
Low Demands	. 22	.22	. 18	.21	.17
Job Complexity					
High Demands	.34*	.31*	.36**	.32*	.02
Low Demands	.03	.04	.07	.20	.03
Feedback					
High Demands	.21	.19	.30*	.21	.17
Low Demands	.31*	.18	00	.26	.02
Total					
High Demands	.42**	.34**	.45***	.49***	.27
Low Demands	.35*	.33*	.17	.40**	.21

 $a_{\underline{n}} = 50$  for each group. \* $\underline{p} < .05$ . \*\* $\underline{p} < .01$ . \*\*\* $\underline{p} < .001$ .

Table 20

Correlations of Cognitive Style Measures

with Work Itself/Work Environment Questionnaire

Job Structural Attributes Described

V management	Jariety	Responsibility	Job Complexity	Feedback	Total
RFT		hotelooses ales			
High Demandsa	10	28*	11	.07	23
Low Demands <sup>a</sup>	.25	≠ .30*	02	10	.20
GEFT Raw Scores	5				
High Demands	23	.34*	.04	06	.10
Low Demands	58***	19	10	36*	40**
GEFT Inverse Sc	cores				
High Demands	.17	27	.04	08	10
Low Demands	+ .59***	.21	.03	.27	.36**

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

+Correlation coefficients are significantly different from each other for the two tasks,  $\underline{p} < .05$ .

 $\neq$ Correlation coefficients are significantly different from each other for the two tasks, p <.01.

<sup>\*</sup>p<.05.

<sup>\*\*</sup>p<.01.

<sup>\*\*\*</sup>p<.001.

between field independence as measured by the Group Embedded Figures Test and described Variety on the low demands task. A similar nonsignificant trend exists with the Rod and Frame Test. An interesting relationship exists with Responsibility. Field independent subjects describe the high demands task as higher in responsibility than do field dependent subjects. However, field independence is associated with lower descriptions of responsibility in the simpler condition.

Other tables included in Appendix G show the relationships of other measures to the Work Itself/Work Environment Questionnaire. Performance on the Picture-Number Test relates negatively to description of Variety in the low condition, and omissions on Part I of the Selective Attention Test are related to higher levels of described Variety in the same condition. Extraversion relates to lower descriptions of complexity in the high demands task. Intrinsic orientation (Job Attitude Scale) leads to lower descriptions of responsibility in the low condition. Finally, the Pro-Protestant Ethic Scale and the Achievement Scale (Job Orientation Inventory) relate to descriptions of the high demands condition as providing more feedback.

Table 21 shows the relationships of the cognitive style measures to task descriptions from the Attribute Description Questionnaire. Again, field independence is related to lower descriptions of variety in the simpler condition. Other relationships among individual differences and the Attribute Description Questionnaire dimensions are also included in Appendix G. These relationships might be summarized as showing that those with more ability and more positive work orientations and higher

Table 21

Correlations of Cognitive Style Measures
with Attribute Description Questionnaire

Feedba	ck Variety	Responsibility	Complexity	Total
RFT	nik ka mbal nyin	o general plante arres-		
High Demands <sup>a</sup> .15	05	01	03	.01
Low Demands a .30*	.24	.23	.06	.31*
GEFT Raw Scores				
High Demands12	10	.04	01	07
Low Demands30*	34*	10	04	31*
GEFT Inverse Score	es			
High Demands .13	.09	07	09	.03
Low Demands .40*	* .31*	.20	.06	.35*

 $a_{\underline{n}} = 50$  for each group.

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p <.01.

in Sensation Seeking tend to describe these tasks as less "enriched" in terms of the dimensions measured.

Appendix G also includes correlations with a Likert form of the Attribute Description Questionnaire. Examination of these tables indicates that while the above generalization is still valid, the significant relationships are often with different task dimensions depending upon which form of the questionnaire was used.

### Moderated Relationships Between Abilities and Performance

The relationships among ability and performance measures in the high demands condition were found to be moderated by satisfaction (Job Descriptive Index--Work Scale) and by the absolute value of the difference between the description of task attributes and preferences for these same task attributes (Attribute Description Questionnaire minus Attribute Preference Questionnaire).

Table 22 indicates that the relationship between general intelligence and performance is stronger among those subjects who reported low levels of job satisfaction. The difference is significant only for the verbal component, there being no real difference in relationships for the numerical component. It is also clear that cognitive style, as measured by both the Rod and Frame Test and the Group Embedded Figures Test, also predicts performance more strongly for those with low satisfaction.

In Table 23, correlations with performance were moderated by the absolute value of the difference between attribute description and preference. Here the correlations between abilities and performance are higher when a large discrepancy is reported between preferred and described levels of job structural attributes.

Table 22

Correlations of Ability Measures with

Performance in the High Demands

Condition Moderated by Satisfaction b

Ability	Satisfaction	Correlation with Performance
Wesman Verbal	High	06
	Low <sup>d</sup>	+ .61***
Wesman Numerical	High	.45*
	Low	.40*
Wesman Total	High	.26
	Low	.57**
Rod and Frame Test	High	.02
	Low	76***
Group Embedded Figures:	High	.07
Raw Scores	Low	.52**
Group Embedded Figures:	High	16
Inverse Scores	Low	44*

aArcsin transformation of percent of correct detections.

bJob Descriptive Index-Work Scale

 $c_{\underline{n}} = 23.$ 

 $d_{\underline{n}} = 27.$ 

<sup>\*</sup>p < .05. \*\*p < .01. \*\*\*p < .001.

<sup>&</sup>lt;sup>†</sup>Correlation coefficients significantly different- $-\underline{p} < .05$ .

 $<sup>\</sup>neq$ correlation coefficients significantly different--p <.001.

Table 23

Correlations of Ability Measures with Performance in the High Demands Condition Moderated by the Absolute Difference Between Attribute Descriptions (ADS) and Attribute Preferences (APS)

Ability	(ADS-APS)	Correlation With Performance
Wesman Verbal	High	.57**
	Lowb	.04
Wesman Numerical	High	.57**
	Low	.25
Wesman Total	High	.62***
	Low	.15
Rod and Frame Test	High	56**
	Low	31
Group Embedded Figures:	High	.65***
Raw Scores	Low	.01
Group Embedded Figures:	High	68***
Inverse Scores	Low	06

<sup>&</sup>lt;sup>a</sup>Arcsin transformation of percent of signals detected.

 $b_{\underline{n}} = 25.$ 

<sup>\*\*</sup>p <.01.

<sup>\*\*\*</sup>p < .001.

<sup>+</sup>Correlation coefficients significantly different--p < .05.

Similar relationships with other abilities and other criteria, broken down by hour, are presented in Appendix H.

#### Discussion

The present study was an attempt to further our knowledge of the interactions between individual differences and task demands as determinants of performance and satisfaction on a particular type of repetitive task—a visual monitoring task. Theoretical conceptualizations from research concerning the impact of task demands on feelings of satisfaction and the large body of empirical research on vigilance or monitoring tasks were considered in formulating several basic hypotheses. The first issue to be dealt with here will be a discussion of the degree to which these hypotheses were supported.

It seems clear that a set of individual difference measures has been identified which relates to performance on moderately complex visual monitoring tasks. These measures are the Group Embedded Figures Test, the Rod and Frame Test, the Selective Attention Test, the Picture-Number Test, and the Wesman Personnel Classification Test.

With respect to the perceptual style measures, embeddedfigures and rod-and-frame, these findings are consistent with
earlier similar research (Thornton, Barrett, & Davis, 1968; Moses,
1970; Cahoon, 1970; Moore & Gross, 1973; Barrett, Forbes, Alexander,
O'Connor, & Balascoe, 1975).

The bulk of earlier research attempting to relate intelligence to vigilance performance has not found such relationships (Davis & Tune, 1969; Mackworth, 1969; Stroh, 1971). However, the present finding that the Wesman predicts performance does repli-

cate the results of Barrett, Forbes, Alexander, O'Connor, and Balascoe (1975) using similar complex monitoring tasks which apparently do require at least moderate levels of general reasoning ability.

To the authors' knowledge, this is the first study relating performance on a selective attention measure to performance on a pure monitoring task, although such tests have been related to performance on other tasks requiring monitoring ability (Gopher & Kahneman, 1971; Kahneman, Ben-Ishai, & Lotan, 1973; Mihal & Barrett, 1976). The Selective Attention Test could be considered an intense auditory monitoring task. The fact that such a test predicts visual monitoring performance implies that central information-processing mechanisms are being measured (see Pribram & McGuinness, 1975; Forbes, 1975, for a discussion of such mechanisms).

Finally, a test of memory, the Picture-Number Test, was strongly related to performance on the moderately difficult task which required short-term memory. Although the contribution of memory has been discussed (cf. Johnston, Howell, & Williges, 1969), little, if any, previous research has employed such measures.

On the very simple, undemanding monitoring task, there were no relationships between individual difference measures and overall performance. It had been expected that signal detection ability, as measured by an embedded-figures test, the rod-and-frame, and Part I of the Selective Attention Test, might relate to performance on this task. It appears that the demands of this task were so low, in terms of requiring only signal detection and

in allowing seven seconds for the subject to scan the screen, that even those with little ability managed to perform well. That the task was much simpler was reflected in the fact that average reaction times (assumed to reflect information-processing time) were much lower than in the high demands condition (1.76 versus 2.75 seconds,  $\underline{t} = 7.62$ ,  $\underline{p} < .001$ ). Although performance, in terms of signal detection, was comparable across the tasks, the variance in percent detected was greater in the more complex task ( $\underline{F} = 1.62$ ,  $\underline{p} = .096$ ). Finally, it could be speculated that performance was comparable due to the increased effort and arousal generated by the more demanding task.

These findings are consistent with the results of early vigilance research on very simple tasks in which consistent prediction of performance could not be established (cf. McGrath, 1963).

With respect to performance decrement, the expected relationships were found for the extraversion scale, but only late in the task (Hour 3).

The successful tests of the significance of the combined sets of predictors in the high demands task attest to the utility of careful task analysis guided by a taxonomy such as that of Theologus et al. (1970) in identifying and operationalizing the various task-related abilities.

The general hypothesis that task satisfaction relates to the match between task demands and individual abilities received strong support in the low demands condition where those with greater task-related ability (Group Embedded Figures Test) were less satisfied. In the high demands condition, the prediction of a curvilinear relationship between ability and satisfaction received partial support.

While the combination of measures of general reasoning ability and field independence resulted in curvilinear relationships, the combination of simple short-term memory with field dependence did not. Perhaps the relevant individual difference in such a relationship involves "cognitive complexity," as found by Standing (1971) and not merely task ability. Memory was a highly relevant task ability, but probably does not reflect cognitive complexity to the extent that general intelligence and field independence do.

The curvilinear relationships were found between ability and task description satisfaction measures and with the description of feelings of personal competence.

The concept that matching an individual's abilities to job requirements should result in optimal satisfaction and performance is widely accepted (cf. Pervin, 1968); however, most job enrichment and job enlargement programs proceed as if all workers desire more demanding jobs. The amount of empirical research in this area is meager however. In the present study, it was demonstrated that two tasks with identical physical stimulus properties can be structured so as to show either a negative relationship between task-related ability and satisfaction or a curvilinear relationship between ability and satisfaction by changing the task so as to require a greater amount of more complex abilities. It should be noted that while a curvilinear relationship was found between abilities and satisfaction, indicating that those with moderate levels of ability were most satisfied, strong linear relationships were found between these abilities and performance, indicating that those with the highest levels of ability were the

best performers.

Other similar research includes a dissertation by Standing (1971) in which a curvilinear relationship was found between satisfaction and cognitive complexity among inspectors in a steel mill. More recently, London and Klimoski (1975) have found that self-ratings of effectiveness and satisfaction with work followed a "chevron pattern," reaching maximum values at the point of "optimal complexity." Optimal complexity was itself a self-report measure based on the difference between responses to "how much is there" and "how much should there be."

It is felt that the present research has gone beyond earlier work with respect to identifying the critical role of task-related abilities in determining both performance and satisfaction on two tasks differing only in the level to which they "demanded" these abilities.

The evidence seems to indicate that feelings of personal competence or effectiveness in dealing with one's environment, as described by White (1959), result from a match between individual abilities and task requirements and these feelings are reflected in ratings of satisfaction with the job. It has been shown that organizational criteria, such as retention, are also related to individual ability levels (Barrett, Bass, O'Connor, Alexander, Forbes, & Cascio, 1975), and it is likely that tasks which under-utilize individual abilities fail to provide a means for satisfying this need for competence and, therefore, those with higher levels of task-related ability are more likely to leave the organization.

Further research is needed into the relationships between task performance and satisfaction. This is illustrated by the fact that in the present study, actual performance was also related to perceived personal competence in both tasks and to other satisfaction and arousal measures in the low demands task only. In addition, performance decrements were negatively related to satisfaction and arousal measures in both tasks. Such relationships cannot be accounted for by individual differences in abilities and must be attributed to differences in the amount of "effort" one invests in maintaining performance. It seems that effort to perform above that level, predictable by ability, is also related to satisfaction and feelings of competence. A similar relationship was found in an earlier monitoring study (Barrett, Forbes, Alexander, O'Connor, & Balascoe, 1975) where performance was related to satisfaction only when the effects of ability were controlled.

A number of personality and task preference measures were employed in an attempt to account for these motivational differences. The scattered relationships which were found were not consistent with those found in earlier research with similar tasks (Barrett, Forbes, Alexander, O'Connor, & Balascoe, 1975). Thus, there seems to be little support for the belief that measures of work orientation are singularly predictive of performance and satisfaction across different tasks.

Task description measures do seem to be consistently related to measures of job satisfaction. On the type of task investigated here, variety seemed to be a particularly salient job structural attribute. Descriptions of variety consistently related to satis-

faction measures and higher ability levels were related to lower levels of described variety.

Finally, the present research has strongly contradicted earlier findings also based on a "correspondence" model relating abilities to task requirements. Carlson, Dawis, and Weiss (1969) found that correlations between ability and performance were stronger for highly satisfied individuals. In the present study, ability-performance relationships were found to be significantly higher among individuals with lower job satisfaction. Such a finding is not surprising when the relationships between ability and satisfaction and between ability and performance are examined more closely.

If the relationship between satisfaction and ability takes the form of an inverted U, as in the present study, then the most highly satisfied individuals have moderate levels of ability. If, in addition, there is a moderately strong linear relationship between ability and performance, then those with low levels of satisfaction will tend to be at the extreme points of such a bivariate normal distribution (high and low ability), while those with high satisfaction will cluster about the center of the distribution. Thus, the correlation will be increased by selecting those at the extremes (lower satisfaction) and reduced for those in the middle area (higher satisfaction).

In conclusion, the present study has replicated earlier relationships between individual abilities and performance on moderately complex visual monitoring tasks. In addition, new predictors have been identified. Finally, it has been shown that the match between task-related abilities and job requirements is a

major determinant of job satisfaction and that the form of the relationship between ability and satisfaction depends upon the extent to which a task places demands on these abilities. When subject abilities generally exceeded task demands, a negative relationship was found between ability and satisfaction. When abilities roughly matched task demands, a curvilinear relationship was found. It remains to be demonstrated that a task can be designed with slightly higher demands such that abilities will be positively related to both performance and satisfaction.

Thus, it appears that one way to optimize both performance and satisfaction involves designing the job so that the task demands match the ability levels of the more capable individuals in the sample from which selection is made. In this case, selecting the most capable individuals would result in maximum performance and satisfaction. Of course, more research is needed in both the areas of task analysis and individual differences before such fine-tuning of task demands can be done in a systematic fashion. The present study does suggest that such tuning is possible, however.

The development of a conceptualization of individual behavior in modern organizations demands a consideration of both performance for the organization and satisfaction for the individual. In the current research, it is quite clear that abilities are strongly related to performance in the high demands condition, while previous research has shown that high levels of these abilities are predictive of lower satisfaction for certain Navy personnel (Barrett, Bass, O'Connor, Alexander, Forbes, & Cascio, 1975). Unfortunately, however quite expectedly, this lower

satisfaction led to shorter intended future service. The paradox for the organization is quite obvious; attempts to hire the most qualified individuals for monitoring tasks will inevitably lead to a dissatisfied work force.

There seem to be two potential solutions to the dilemma.

One, jobs could be redesigned so there is a better fit between the task demands and the high ability individuals. However, as has been previously stated, considerably more research is required before such attempts can be made in a systematic fashion. In addition, the amount of meaningful job redesign allowed by many tasks is minimal. Assembly line operations are one such example. The second alternative is applicable under both circumstances. This would involve a selection and placement program which considers the congruence of individual abilities and preferences for job structural attributes with the current task demands. The philosophy of this approach is contrary to much of the previous research done in the job design area which has assumed that most, if not all, individuals would react to higher levels of task demands in a positive manner (Herzberg, 1966).

Tables 24 and 25 show the possible congruence between abilities and preferences as related to performance and satisfaction in both the high and low demands condition. As can be seen, in the low demands condition, those individuals possessing higher levels of the task-relevant ability (Group Embedded Figures Test) performed slightly better than the low ability group; yet these same individuals were considerably less satisfied. Intuitively, those people with lower preferences for job structural attributes would be more satisfied with the low demands condition since the

Table 24

Congruence between High and Low Ability (GEFT) Groups and High and Low Job Structural Preferences as Related to Performance and Work Satisfaction in Low Demands Task a

Individuals Classified as:	Percent Detected	Work Satisfaction
High Ability and		
High Preference b	89	15.2
Low Ability and		
Low Preference	85	25.8
High Ability and		
Low Preference	91	15.0
Low Ability and		
High Preference	89	18.0

<sup>&</sup>lt;sup>a</sup>Total  $\underline{n} = 50$ .

bClassification into high and low groups for both preferences and ability was accomplished by dividing the sample at the median of each measure.

Table 25

Congruence between High and Low Ability (Group Embedded Figures Test) Groups and High and Low Job Structural Attribute Preferences as Related to Performance and Work Satisfaction in High Demands Task

Individuals Classified as:	Percent Detected	Work Satisfaction
High Ability and		
High Preference b	89	16.7
Low Ability and		
Low Preference	87	23.4
High Ability and		
Low Preference	90	23.8
Low Ability and		
High Preference	75	14.1

bClassification into high and low groups for both preferences and ability was accomplished by dividing the sample at the median of each measure.

<sup>&</sup>lt;sup>a</sup>Total  $\underline{n} = 50$ .

task was designed to be minimally demanding. When preferences are considered in conjunction with abilities, this is in fact the case.

In the high demands condition (Table 25), the difference in performance between the high and low ability groups is more readily apparent, which is to be expected due to the increased requirements of the task. In this condition as well, a combination of low ability and low preferences resulted in somewhat higher levels of satisfaction. However, it is also apparent that in this task, both performance and satisfaction can be optimized if individuals classified as high in ability and low in preferences are selected. Unfortunately, this is not the case in the low demands condition where those people most satisfied are also less proficient in their performance.

Tables 26 and 27 present similar categorizations, except instead of just using preferences for task attributes, the discrepancy between what someone prefers and what he describes the task as offering is considered. As these tables indicate, when the discrepancy between preferences and descriptions is small, satisfaction is considerably higher than when this discrepancy is large. In other words, not only are the actual task attributes significant in determining performance and satisfaction, but also an individual's perceptions of these attributes are quite relevant.

Such relationships require the organization to make a decision regarding the relative benefits and costs of performance and satisfaction. In an instance where both are optimal, the decision is straightforward. However, the current research, as

Table 26

Congruence between High and Low Ability (Group Embedded Figures Test) Groups and High and Low Discrepancy between Attribute Descriptions (ADS) and Attribute Preferences (APS) as Related to Performance and Work Satisfaction in Low Demands Task

Individuals Classified as:	Percent Detected	Work Satisfaction
High Ability and		
High Discrepancy b	88	14.4
Low Ability and		
Low Discrepancy	85	26.5
High Ability and		
Low Discrepancy	92	16.3
Low Ability and		
High Discrepancy	88	17.8

<sup>&</sup>lt;sup>a</sup>Total  $\underline{n} = 50$ .

bClassification into high and low groups for both discrepancy and ability was accomplished by dividing the sample at the median of each measure.

Table 27

Congruence between High and Low Ability (Group Embedded Figures
Test) Groups and High and Low Discrepancy between Attribute
Descriptions (APS) and Attribute Preferences (ADS) as
Related to Performance and Work Satisfaction in a
High Demands Task

Individuals Classified as:	Percent Detected	Work Satisfaction
High Ability and		
High Discrepancy b	91	12.1
Low Ability and		
Low Discrepancy	85	26.4
High Ability and		
Low Discrepancy	87	30.1
Low Ability and		
High Discrepancy	81	11.5

<sup>&</sup>lt;sup>a</sup>Total  $\underline{n} = 50$ .

bClassification into high and low groups for both discrepancy and ability was accomplished by dividing the sample at the median of each measure.

well as field studies with Navy personnel (Barrett, Bass, O'Connor, Alexander, Forbes, & Cascio, 1975), have shown this is not necessarily the case. In some instances, in order for satisfaction to be high, individuals with lesser abilities must be selected. Hence, an "acceptable level" of performance must be defined. If the organization continues to select and place only those individuals who have the highest ability levels and refuses to consider both the congruence between these abilities and task demands and the congruence between preferences and the task, satisfaction of workers and related criteria such as retention will be significantly less than if these factors were taken into account.

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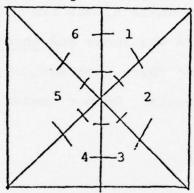
Appendix A

Task Instructions

This is a simulation of a visual monitoring job, such as that of a radar operator. Treat it as if it were a real job. We are interested in measuring how people perform on such tasks over time.

The job requires you to detect and record the presence of two different symbols. You should respond to triangles and circles.

They may occur anywhere on your screen:



Whenever you detect a triangle or a circle, you should press button #7 on the response console in front of you. Make no response if no triangle or circle is present.

There will never be more than one triangle or one circle on the screen at the same time, there may, however, be both a triangle and a circle on the screen simultaneously. If this occurs respond to both in the appropriate manner.

Both speed and accuracy are important in this task. Each of you will be solely responsible for your own individual area. You must all detect all signals for the system to operate properly.

Please be as certain as you possibly can of your response before you make it.

All of your responses will be recorded and you will be told how well you have done at the very end of the session.

We suggest that you sit squarely in front of the screen, with the response button console directly in front of you. You may, however, move the console to the position most comfortable for you.

Use only one hand to press the response buttons. Your performance will be best if you keep your hand poised slightly above or below the row of seven buttons when not responding.

There will be periodic breaks, however, if an emergency arises and you <u>must</u> leave the room while slides are being presented, press button #7 three times before you leave and three times you you return.

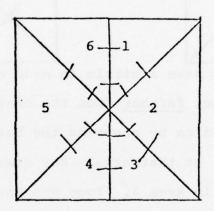
When you finish reading these instructions, please put your headphones on and we will begin. Do not remove your headphones until instructed to do so.

## Instructions (B)

This is a simulation of a visual monitoring job, such as that of a radar operator. Treat it as if it were a real job. We are interested in measuring how people perform on such tasks over time.

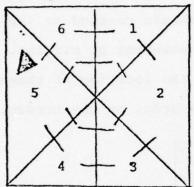
The job requires you to detect and record the presence and the movement of two different symbols. You should respond to the <u>inward</u> movement of triangles and to the outward movement of circles.

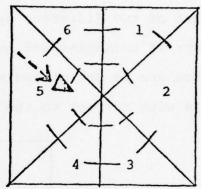
You are to detect and mentally note the location of these symbols with respect to the following six areas on the screen:



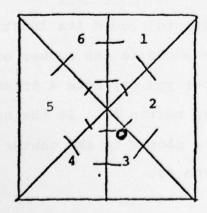
When you first detect a triangle or a circle, you should press button #7 on the response console in front of you and remember its location until the next time a similar symbol appears. If, the very next time a triangle appears, it is in the <u>same area</u> and <u>closer</u> to the center of the screen, you are to record its location by pressing the button whose number corresponds to the number of that area. For example, (see Figure below) you may note a triangle in area 5. You should respond by pressing button #7. If the next triangle detected is also in area 5 and is closer to the center of of the screen (as illustrated) press button #5.

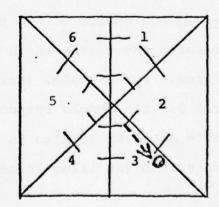
If the next triangle is not in the same area or is not closer to the center again press button #7. Now remember the location of the new triangle. Always compare the position of the present triangle only with the position of the triangle that came immediately before it. This means you only have to remember the position of one triangle at a time.





Similarly, if you have a circle in mind and the very next circle is in the <u>same area</u>, but <u>farther</u> from the center of the screen, you are to record its location by pressing the button whose number corresponds to the number at that area. For example (see Figure below) you may note a circle in Area 3. Your response to the first circle would be to press button #7. If the next circle is also in Area 3 and is farther from the center of the screen (as illustrated) press button #3. If the next circle is not in the same area or is not farther from the center, again press button #7.





The rules can be summed up as follows:

If a triangle moves inward, in the same area as the previous triangle, record the location.

If a circle moves outward, in the same area as the previous circle, record the location.

Any symbol that has not moved in the above fashion should be responded to by pressing button #7.

Make no response if no triangle or circle is present.

There will never be more than one triangle or one circle on the screen at the same time, there may, however, be both a triangle and a circle on the screen simultaneously. If this occurs respond to both in the appropriate manner.

In order to do this task, you must simultaneously keep in mind the very last position of the triangle and the circle.

You should remember these locations until your screen goes completely blank. When this happens, it is a signal to start the process over again. Forget the previous locations and look for the first triangle and circle. Then compare the location of the following symbols to these and continue as before.

Both speed and accuracy are important in this task. Each of you will be solely responsible for your own individual area. You must all detect all signals for the system to operate properly. Please be as certain as you possibly can of your response before you make it.

All of your responses will be recorded and you will be told how well you have done at the very end of the session.

We suggest that you sit squarely in front of the screen, with the response button console directly in front of you. You may, however, move the console to the position most comfortable for you. The rules can be summed up as follows:

If a triangle moves inward, in the same area as the previous triangle, record the location.

If a circle moves outward, in the same area as the previous circle, record the location.

Any symbol that has not moved in the above fashion should be responded to by pressing button #7.

Make no response if no triangle or circle is present.

There will never be more than one triangle or one circle on the screen at the same time, there may, however, be both a triangle and a circle on the screen simultaneously. If this occurs respond to both in the appropriate manner.

In order to do this task, you must simultaneously keep in mind the very last position of the triangle and the circle.

You should remember these locations until your screen goes completely blank. When this happens, it is a signal to start the process over again. Forget the previous locations and look for the first triangle and circle. Then compare the location of the following symbols to these and continue as before.

Both speed and accuracy are important in this task. Each of you will be solely responsible for your own individual area. You must all detect all signals for the system to operate properly.

Please be as certain as you possibly can of your response before you make it.

All of your responses will be recorded and you will be told how well you have done at the very end of the session.

We suggest that you sit squarely in front of the screen, with the response button console directly in front of you. You may, however, move the console to the position most comfortable for you. Use only one hand to press the response buttons. Your performance will be best if you keep your hand poised slightly above or below the row of seven buttons when not responding.

There will be periodic breaks, however, if an emergency arises and you <u>must</u> leave the room while slides are being presented, press button #7 <u>three</u> times before you leave and <u>three</u> times when you return.

When you finish reading these instructions please put your headphones on and we will begin. Do not remove your headphones until instructed to do so. Appendix B

Analysis of Variance of

Signal Detection

Source	df	SS	MS	F
Between Subjects				
A (Conditions)	1	.35	.35	.38
Subjects within conditions	98	91.09	.93	
Within Subjects				
B (Hours)	2	.68	. 34	4.95**
AB	2	.19	.09	1.38
B x Subjects within groups	196	13.45	.07	
C (Period within hours)	2	1.61	.80	12.84***
AC	2	.42	.21	3.36*
C x Subjects within groups	196	12.25	.06	
ВС	4	3.14	.78	13.95***
ABC	4	.11	.03	.47
BC x Subjects within groups	392	22.04	.06	

aDependent variable was arcsin transformation of percentage of signals detected.

 $b_{\underline{n}} = 50$  per condition.

\*p<.05.

\*\*p< .01.

\*\*\*p<.001.

Appendix C

Correlations of Ability Measures

and Performance Broken Down

by Hour

Table Cl

Correlation of Cognitive Style Measures

with Arcsin Transformation of Percent of Signals Detected

CARCON CONTROL	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
RFT				
High Demands	45*** + .02	47*** + .02	49*** + 01	34* + .07
GEFT Raw Scores				
High Demands	.35*	.35*	.37**	.29*
Low Demands	.12	.13	.16	.03
GEFT Inverse Sco	ores			
High Demands	39**	40**	39**	35*
Low Demands	.04	.05	05	.12

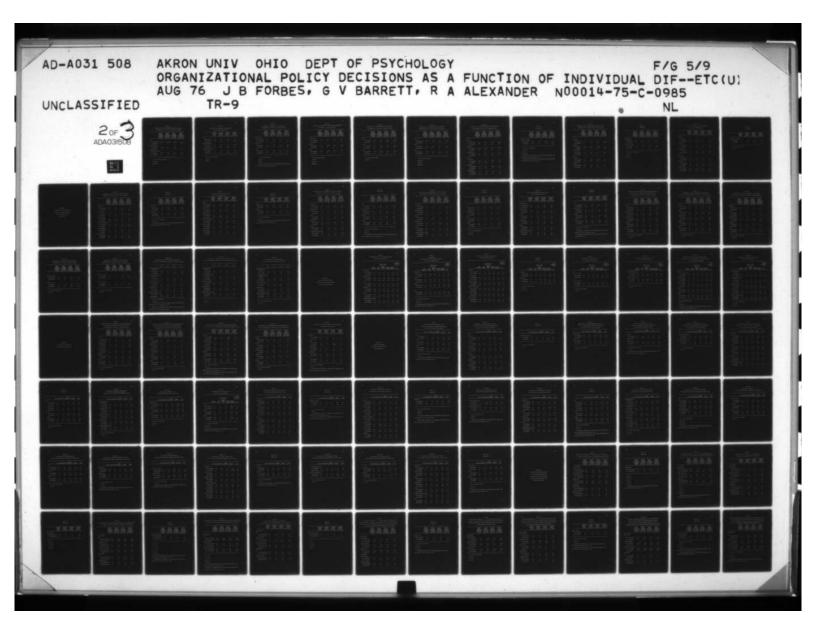
 $a_{\underline{n}} = 50$  for each group.

<sup>\*</sup>p<.05.

<sup>\*\*</sup>p < .01.

<sup>\*\*\*</sup>p < .001.

<sup>+</sup>Correlation coefficients are significantly different from each other for the two tasks, p < .05.



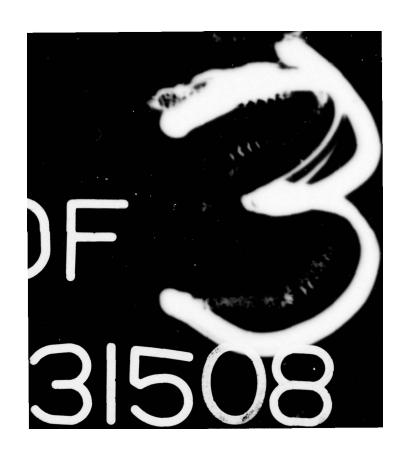


Table C2

Correlation of Cognitive Style Measures with Arcsin

Transformation of Percent of Correct Detections

	Arcsin Trans- formation of Percent Detected (Total)	of Percent	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
RFT				
High Demands	a46***	46***	48***	38**
Low Demands				
GEFT Raw Scores				
High Demands	.31**	.28	.34**	.27
Low Demands				
GEFT Inverse Sc	ores			
High Demands	35**	32**	35**	33**
Low Demands				

 $a_{\underline{n}} = 50$  for each group.

<sup>\*\*&</sup>lt;u>p</u> <.01.

<sup>\*\*\*</sup>p <.001.

Table C3

Correlations of Cognitive Style Measures

with Average Reaction Time

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
RFT				
High Demands	.28*	.15	.32*	.23
Low Demands a	.05	01	.14	.01
GEFT Raw Scores				
High Demands	05	08	04	02
Low Demands	33*	25	40**	15
GEFT Inverse Sco	res			
High Demands	.12	.18	.03	.09
Low Demands	.24	.14	.28*	.15

 $a_{\underline{n}} = 50$  for each group.

<sup>\*</sup>p <.05.

<sup>\*\*</sup>p<.01.

Table C4

Correlation of Wesman P.C.T. with Arcsin

Transformation of Percent of Signals Detected

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	of Percent Detected	Arcsin Trans- formation of Percent Detected (Hour Three)
Wesman Verbal				estepou aces
High Demands	a .32*	.35*	.31*	.27*
Low Demandsa	.11	.07	.06	.17
Numerical			30.	*
High Demands	.40***	.39**	.39**	.38**
Low Demands	.07	.05	05	.18
Total				
High Demands	.39**	.41**	.38**	.35*
Low Demands	.11	.07	.01	.21

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup>p < .05.

<sup>\*\*</sup>p <.01.

<sup>&</sup>lt;sup>+</sup>Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table C5

Correlation of Wesman P.C.T. with Arcsin Transformation of Percent of Correct Detections

#1,650% - 60,849 - 20,7 20,1 49 - 20,95 107 30 - 20,00 30 98 (20,94 1 1,008)	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Wesman Verbal				
High Demands	a .37**	.43**	.34*	.30*
Low Demands <sup>a</sup>		0		aboute <u>d v</u> ol
Numerical				
High Demands	.41**	.38**	.38**	.42**
Low Demands		34		almonto sol
Total				
High Demands	.43**	.46***	.40**	.39**
Low Demands				

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup>p<.05.

<sup>\*\*&</sup>lt;u>p</u><.01.

<sup>\*\*\*</sup>p <.001.

Table C6

Correlation of Picture-Number Test with Arcsin

Transformation of Percent of Signals Detected

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Part I				
High Demands	a .42**	.43**	39**	.41**
Low Demands	13	.19	.04	.15
Part II				
High Demands	.39**	.37**	.37**	.39**
Low Demands	.16	.16	.11	.17
Total				
High Demands	.43**	.42**	.40**	.42**.
Low Demands	.16	.19	.08	.17

 $a_{\underline{n}} = 50$  for each group.

<sup>\*\*</sup>p <.01.

Table C7

Correlation of Picture-Number Test with Arcsin

Transformation of Percent of Correct Detections

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Part I				
High Demands	a .45***	.45***	.43**	.42**
Low Demandsa				
Part II	0.4			
High Demands	.39**	.33*	.39*	.39*
Low Demands				enured re-
Total				
High Demands	.44***	.41**	.43**	.43**
Low Demands		10		

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*&</sup>lt;u>p</u> <.05.

<sup>\*\*&</sup>lt;u>p</u> <.01.

<sup>\*\*\*</sup>p<.001.

Table C8

Correlation of Selective Attention Test with Arcsin

Transformation of Percent of Signals Detected

*1.835A -86032 *1.786367 +150264 *100646	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Part I				
Intrusions				
High Demand	sa42**	.41**	.39**	.41** ≠
Low Demands	T	06	03	.11
Omissions				
High Demand	s47***	44***	48***	45***
Low Demands	16	17	12	14
False Alarms				Danies de S
High Demand	s .03	01	.03	.04
Low Demands	.02	:04	02	.03
Part II				
Intrusions				
High Demand	s32*	25	36**	31*
Low Demands	.04	.09	.05	02
Omissions				
High Demand	ds27	26	30*	25
Low Demands	.04	.09	.05	02
False Alarms				
High Demand	ds .00	02	.03	01
Low Demands	.04	.09	.05	02

Table C8 (Continued)

ASSTA TOTAL	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Completely Corr	ect			
High Demands	.32*	.26	.36**	.34*
Low Demands	05	11	.00	04

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup> p < .05.

<sup>\*\*</sup> p< .01.

<sup>\*\*\*</sup> p < .001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks, p<.01.

Table C9

Correlation of Selective Attention Test with Arcsin

Transformation of Percent of Correct Detections

A Charles A CLICATED ACLICATED ACCURATE EX ACCURATE EX ACCURATE EXILER	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Part I				
Intrusions				
High Demand	s <sup>a</sup> 37**	35*	34*	37**
Low Demands	a			
Omissions				
High Demand	s46***	41**	48***	42**
Low Demands				
False Alarms				
High Demand	s01	02	03	03
Low Demands				
Part II				
Intrusions				
High Demand	s35*	28 *	39**	33*
Low Demands				
Omissions				
High Demand	s28*	27	27	26
Low Demands				

Table C9 (Continued)

Trans- formation of Percent Detected (Total)	Trans- formation of Percent Detected (Hour One)	Trans- formation of Percent Detected (Hour Two)	Trans- formation of Percent Detected (Hour Three)
s04	06	05	02
			<u>-</u>
rect			
s .36**	.30*	.36*	.38**
	formation of Percent Detected (Total)  s04	formation of Percent Detected (Hour One)  s0406 rect s .36** .30*	formation formation formation of Percent of Percent Detected (Hour One) (Hour Two)  s040605  rect  s .36** .30* .36*

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\* &</sup>lt;u>p</u><.001.

Table C10

Correlations of Selective Attention Test with Average Reaction Time

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Part I				
Intrusions				
High Demands	.22	.14	.20	.23
Low Demandsa	05	04	01	06
Omissions				
High Demands	.22	.20	.12	.24
Low Demands	.16	.12	.24	.03
False Alarms				
High Demands	15	.02	19	-:21
Low Demands	.07	.04	.03	.08
Part II				
Intrusions				
High Demands	.18	.10	.06	.30*
Low Demands	.04	.12	.07	08
Omissions				
High Demands	.16	.27	.10	.05
Low Demands	.25	.28*	.33*	.01
False Alarms				
High Demands	02	03	02	02
Low Demands	19	22	06	15

Table C10 (Continued)

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Completely Corr	ect			
High Demands	23	35*	11	15
Low Demands	07	19	19	.18

a  $\underline{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

Appendix D

Correlations of Work Value and

Attribute Preference Measures

with Performance Broken

Down by Hour

Table D1

Correlation of Survey of Work Values with Arcsin

Transformation of Percent of Signals Detected

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Earnings				
High Demand	s <sup>a</sup> 16	21	7.11	14
Low Demands	a23	.26	.33*	.08
Social Status				
High Demand	s22	18	23	22
Low Demands	.11	.16	.02	.14
Upward Sriving				
High Demand		16	17	08
Low Demands	.31*	.36*	.27	.26
Activity Prefe	rence			
High Demand	s02	02	.00	03
Low Demands	.00	07	.00	.05
Job Involvemen	t			
High Demand	s .03	.01	.02	.07
Low Demands	.01	.07	.02	.06
Pride in Work				
High Demand	s .15	.22	.11	.12
Low Demands	14	04	20	12

Table Dl (Continued)

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Intrinsic				
High Demands	.06	.08	.05	.06
Low Demands	06	02	09	06
Extrinsic				
High Demands	24	25	22	23
Low Demands	.22	.27	.25	.13

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table D2

Correlations of Survey of Work Values

with Average Reaction Time

		*		
CONTROL STATE OF SECTION OF SEC	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Earnings				
High Demands	.16	.25	03	.13
Low Demandsa	28 *	33 *	7.23	12
Social Status				
High Demands	.21	.17	19	.17
Low Demands	10	.07	05	23
Upward Striving				
High Demands	.00	.15	11	03
Low Demands	34*	29*	30*	23
Activity Prefere	ence			
High Demands	.03	.20	.02	14
Low Demands	.12	.08	.06	.14
Job Involvement				
High Demands	.11	.26	.05	01
Low Demands	.05	.02	09	.15
Pride in Work				
High Demands	.08	.16	.07	02
Low Demands	.17	.17	.04	.19

Table D2 (Continued)

Approprie MALE (MALE)	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction. Time (Hour Three)
Intrinsic				3500
High Demands	.08	. 25	.05	07
Low Demands	.17	.17	.04	.19
Extrinsic				
High Demands	.24	.27	.14	.20
Low Demands	26	20	19	21

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table D3

Correlation of Job Orientation Inventory with Arcsin

Transformation of Percent of Signals Detected

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Achievement				
High Demands	a .00	.08	01	03
Low Demands	08	02	12	06
Responsibility				
High Demands	.06	.16	.02	.01
Low Demands	16	14	18	11
Growth				
High Demands	.11	.13	.09	.10
Low Demands	04	11	.00	01
Recognition				
High Demand	s15	19	14	12
Low Demands	02	10	.04	.00
Status				
High Demand	s13	16	07	15
Low Demands	04	01	.01	10
Interpersonal	Relations			
High Demand	s .06	.05	.06	.08
Low Demands	15	21	07	15

Table D3 (Continued)

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Pay				
High Demands	24	29*	19	21
Low Demands	.04	.18	.01	03
Job Security				
High Demands	.04	.04	.06	.01
Low Demands	.13	.13	.13	.10
Family				
High Demands	12	~.11	16	09
Low Demands	.24	.22	.18	.23
Hobbies				
High Demands	.35*	.30*	.34*	.39**
Low Demands	05	05	11	.01

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p $\angle$ .05.

Table D4

Correlation of Job Orientation Inventory with Arcsin

Transformation of Percent of Correct Detections

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Achievement				
High Demands	a .03	.11	.00	01
Low Demandsa				
Responsibility				
High Demands	.08	.15	.04	.04
Low Demands				
Growth				
High Demands	.05	.08	.03	.03
Low Demands				charge T-
Recognition				
High Demands	09	12	09	05
Low Demands				
Status				
High Demands	09	10	05	12
Low Demands				
Interpersonal Re	elations			
High Demands	.02	.01	.01	.02
Low Demands				

Table D4
(Continued)

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Pay				20
High Demands	23	28*	18	20
Low Demands				
Job Security				
High Demands	.04	.00	.09	00
Low Demands				
Family				
High Demands	18	14	20	16
Low Demands				
Hobbies				
High Demands	.38**	.31*	.35*	.43**
Low Demands				

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

Table D5

Correlations of Job Orientation Inventory

with Average Reaction Time

opazavá Papektov Sulas (Bode Thesa)	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Achievement				
High Demands	a .10	.10	.10	.06
Low Demands	.04	.01	06	.12
Responsibility				
High Demands	16	17	02	01
Low Demands	08	06	01	12
Growth				
High Demands	14	16	14	08
Low Demands	.14	.22	.09	.04
Recognition				
High Demands	.05	.09	.05	.00
Low Demands	.09	.22	.09	.04
Status				
High Demands	.22	.15	.19	.23
Low Demands	01	.01	01	03
Interpersonal R	elations			
High Demands	.07	.09	.00	.10
Low Demands	.20	.05	.16	.25

Table D5 (Continued)

apaneticA moz.pospił emz/f twance apella	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three
	-/			
Pay				
High Demands	.08	.09	.03	.07
Low Demands	26	25	21	16
Job Security				
High Demands	.04	01	.06	.05
Low Demands	08	22	.05	01
Family				
High Demands	.01	.07	.05	08
Low Demands	16	.01	26	14
Hobbies				
High Demands	33*	25	29*	30*
Low Demands	:17	.14	≠ .24	.03

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks,  $p \le .05$ .

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other, p<.01.

Table D6

Correlation of Work Itself/Work Environment Questionnaire of Job Structural Attributes Preferred with Arcsin Transformation of Percent of Signals Detected

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three
Variety				
High Demands	.07	.04	.07	.09
Low Demands	.28*	.21	.30*	.24
Responsibility				
High Demands	15	17	16	12
Low Demands	04	10	04	01
Job Complexity				
High Demands	25	24	27	23
Low Demands	10	10	07	09
Feedback				e de l'aria
High Demands	.12	.12	.15	.07
Low Demands	04	15	.04	01
Total				
High Demands	07	08	06	06
Low Demands	.05	06	.10	.06
				*

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table D7

Correlation of Attribute Preference Questionnaire

with Arcsin Transformation of Percent of Signals Detected

		The same of the sa		
	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Feedback				
High Demands	a01	.02	01	05
Low Demands	07	15	09	.02
Variety				
High Demands	03	04	04	03
Low Demands	04	05	.00	07
Responsibility				
High Demands	33*	23	35*	33*
Low Demands	09	06	11	09
Complexity				
High Demands	17	11	20	17
Low Demands	.04	03	.01	.11
Total				
High Demands	29*	19	33*	31*
·Low Demands	08	15	09	.00

a  $\underline{n}$  = 50 for each group.

<sup>\*</sup> p<.05.

Table D8

Correlation of Attribute Preference Questionnaire

with Arcsin Transformation of Percent of Correct Detections

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Feedback				
High Demands	a02	.03	.00	06
Low Demandsa	× 2			character
Variety			10.	Shapast was
High Demands	.02	.07	01	01
Low Demands				9469
Responsibility				
High Demands	34*	32*	35*	30*
Low Demands				
Complexity				
High Demands	17	09	19	20
Low Demands				
Total				
High Demands	28*	17	30*	32*
Low Demands				

a  $\underline{n}$  = 50 for each group.

<sup>\*</sup> p<.05.

Table D9

Correlation of Hand-Skills Test with Arcsin

Transformation of Percent of Signals Detected

TRACTOR	Arcsin Arcsin Trans- Trans- formation formation of Percent of Percent Detected Detected (Total) (Hour One)		Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
A				Xondan
Part III - Par	t I			
High Demand	ls <sup>a</sup> • .25	.22	.29*	.21
Low Demands	.05	.07	.02	.05
В				
Part IV - Part	: I			
High Demand	is .20	.15	.28*	.15
Low Demands	16	16	10	16

a  $\underline{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

Table D10

Correlation of Hand-Skills Test with Arcsin

Transformation of Percent of Correct Detections

		of Percent Detected	Detected	Detected
A				
Part III - Part	: I			
High Demands	.28*	.27	.31*	.23
Low Demands				abassa
Б				
Part IV - Part	I			
High Demands	.21	.18	.27	.14
Low Demands				Managed To

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table D11

Correlations of General Sensation Seeking Scale

with Arcsin Transformation of Percent of Signals Detected

n Leonald - appendit and in second to 100	Total	Hour 1	Hour 2	Hour 3			
General Sensation Seeking							
High Demands a	.28*	.25	.25	.31*			
Low Demands <sup>a</sup>	32*	27	28*	34*			
Thrill and Advent Seeking	ure						
High Demands	.00	01	01	.01			
Low Demands	13	06	08	21			
Experience Seekin	g						
High Demands	.07	.05	.06	.06			
Low Demands	18	18	07	25			
Disinhibition							
High Demands	.07	.13	.04	.03			
Low Demands	17	11	11	22			
Boredom Susceptibility							
High Demands	.23	.15	.19	.30*			
Low Demands	25	20	22	25			

a  $\underline{n}=50$  for each group.

 $\neq$ Correlation coefficients are significantly different from each other for the two tasks, p<.01.

<sup>\*</sup> p <.05.

<sup>&</sup>lt;sup>+</sup>Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table D12

Correlations of General Sensation Seeking Scale with

Arcsin Transformation of Percent of Correct Signal Detections

E 10.28	Total	Hour 1	Hour 2	Hour 3
General Sensation Seeking			200	atalog lener portstad
High Demandsa	.21	.18	.19	.23
Low Demands	(		E	
Thrill and Adventu Seeking	ire			
High Demands	08	09	09	06
Low Demands				
Experience Seeking	1			
High Demands	.04	.04	.05	.03
Low Demands				
Disinhibition				
High Demands	.02	.07	01	.01
Low Demands				
Boredom Susceptibi	lity			
High Demands	.29*	.26	.23	.34*
Low Demands				

a  $\underline{n} = 50$ .

<sup>\*</sup> p<.05.

Table D13

Correlations of General Sensation

Seeking Scale with Average Reaction Times

7 78-5	Total	Hour 1	Hour 2	Hour 3
General Sensation Seeking				reese Letter
High Demands <sup>a</sup>	19	09	20	18
Low Demands <sup>a</sup>	.13	.09	.03	.16
Thrill and Advent Seeking	ure •			
High Demands	.16	.24	.12	.05
Low Demands	.00	02	09	.10
Experience Seekin	g			
High Demands	.09	.03	16	11
Low Demands	.05	06	07	.22
Disinhibition				
High Demands	15	16	13	10
Low Demands	04	01	.03	10
Boredom Susceptib	ility			
High Demands	34*	28*	35*	25
Low Demands	.02	.03	.05	04

a  $\underline{n}$  = 50 for both groups.

<sup>\*</sup> p<.05.

Appendix E

Correlations of Work Value
and Attribute Preference Measures
with Satisfaction Measures

Table El

Correlations of Job Orientation Inventory
with Satisfaction Measures

		Mor	ale Scal	e		Job Descriptive Index
Cc	Job omplexity	Job 1 Worth	General Affective Tone		Personal Competence	e Work
Achievement.						
High Demandsa	.00	17	.01	01	.07	04
Low Demandsa	03	10	04	04	07	03
Responsiblity						
High Demands	28*	28*	36**	36*	* <b></b> 15	31*
Low Demands	08	01	11	.03	01	.19
Growth						
High Demands	09	10	20	22	12	01
Low Demands	.00	05	.06	.03	05	.03
Recognition						
High Demands	12	.13	.16	. 24	.14	.13
Low Demands	.29 *	.31*	.33*	.26	21	.29*
Status						
High Demands	.01	.06	.10	.06	01	06
Low Demands	08	09	07	03	.02	.01
Interpersonal Re	lations					
High Demands	.13	.04	.04	.01	03	.09
Low Demands	33*	27	30*	21	21	34*

Table El
(Continued)

Correlations of Job Orientation Inventory
with Satisfaction Measures

		Morale Scale				Job Descriptive Index		
Co	Job mplexity	Job Worth	General Affective Tone		Personal Competence	Work		
Job Security								
High Demandsa	.02	06	.06	.13	.07	.07		
Low Demandsa	.02	.12	.07	.02	01	09		
Family								
High Demands	03	.04	.00	10	.05	.02		
Low Demands	.11	.20	.13	.01	.14	.06		
Hobbies								
High Demands	.07	.12	.03	.12	04	04		
Low Demands	.13	.02	03	.03	03	.02		
Pay								
High Demands	.02	.17	.09	.05	03	.09		
Low Demands	22	20	09	09	02	09		

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table E2

Correlations of Survey of Work Values

with Satisfaction Measures

		Мо	orale Scal	Le	I	Job Descriptive Index
C	Job Complexity	Job Worth	General Affective Tone		Personal Competence	Work
Earnings						
High Demands	a17	.04	07	.01	.15	14
Low Demandsa	04	13	.01	.05	11	05
Social Status						
High Demands	04	05	.04	.08	.15	04
Low Demands	.14	.12	.09	.16	.24	.13
Upward Striving						
High Demands	.09	.27	.29*	.32*	.39*	* .22
Low Demands	<b></b> 02	.00	.13	.13	.20	.00
Activity Prefer	ence					
High Demands	08	24	10	.08	.08	16
Low Demands	.14	.12	.19	.19	.24	.08
Job Involvement						
High Demands	.00	12	.04	.13	.12	.00
Low Demands	25	19	15	16	05	04
Pride in Work						
High Demands	01	19	.06	.07	.10	.00
Low Demands	08	10	08	.03	.02	.07

Table E2 (Continued)

		Morale Scale				Job Descriptive Index		
	Job Complexity	Job Worth	General Affective Tone	The second second second	Personal Competence	e Work		
Intrinsic								
High Demands	04	23	01	.11	.12	07		
Low Demands	08	07	02	.03	09	.05		
Extrinsic	•					SOCIAL SO		
High Demands	13	01	02	.06	.19	11		
Low Demands	.04	04	.05	.12	.04	.03		

a  $\underline{n}$  = 50 for each group.

<sup>\* &</sup>lt;u>p</u><.05.

<sup>\*\* &</sup>lt;u>p</u><.01.

Table E3

Correlations of Hand-Skills Test

with Satisfaction Measures

		Мо	orale Scal	e Scale		Job Descriptive Index	
Environ Names and American	Job Complexity	Job Worth	General Affective Tone		Personal Competence	Work	
A							
Part III - Par	t I						
High Demands	s '13	03	.00	.01	.33*	.08	
Low Demands	.02	.06	.00	.09	.20	14	
В							
Part IV - Part	I						
High Demands	s01	02	.05	.07	.29*	.15	
Low Demands	.10	01	03	01	.06	19	

a  $\underline{n}$  = 50 for each group.

<sup>\*</sup> p < .05.

Table E4

Correlations of Protestant Ethic Scale

with Satisfaction Measures

		Job Descriptive Index				
	Job Complexity	Job Worth	General Affective Tone		Personal Competence	e Work
Pro-Protestant	Ethic					
High Demands	a02	.00	.06	.07	.07	06
Low Demands a	26	29*	32*	20	06	31*
Non-Protestant	Ethic					
High Demands	06	13	28*	27	24	11
Low Demands	01	18	.01	.03	15	.02

a  $\underline{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

Table E5

Correlations of Work Itself/Work Environment

Questionnaire of Job Structural Attributes Preferred

with Satisfaction Measures

		Моз	De	Job Descriptive Index		
C	Job omplexity	Job Worth	General Affective Tone		Personal Competence	Work
Variety						E. P. Gartie
High Demands	04	.08	.05	.03	.05	.02
Low Demands <sup>a</sup>	• .33*	.31*	.30*	.35*	.19	.38**
Responsibility						
High Demands	.09	.04	.08	.04	18	05
Low Demands	.04	.13	.23	.03	.28	.07
Job Complexity						
High Demands	09	09	.00	.04	02	09
Low Demands	.21	.16	.05	.16	.12	.19
Feedback						
High Demands	12	16	13	09	21	20
Low Demands	.04	20	.04	.05	.07	03
Total						
High Demands	06	05	.00	.01	15	13
Low Demands	.25	.25	.29*	.24	.30*	.25

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup> p < .05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table E6

Correlations of Sensation Seeking Scale with Satisfaction Measures

		Мо	orale Scal	Le	I	Job Descriptive Index
316(877) 21-250-36-150-8	Job Camplexity	Job Worth	General Affective Tone		Personal Competence	Work
General Sensat Seeking	ion					
High Demand	s <sup>a</sup> 09	21	15	20	18	12
Low Demands	a01	14	18	19	32*	.07
Thrill and Adv Seeking	enture					
High Demand	s03	20	14	-,11	17	16
Low Demands	.05	.00	10	08	10	11
Experience See	king					
High Demand	s12	14	05	16	09	03
Low Demands	14	20	24	19	37*	*17
Disinhibition						
High Demand	s28*	26	25	32*	16	29*
Low Demands	11	24	23	13	28*	08
Boredom Suscep	tibility					
High Demand	s .04	.00	.09	.01	04	.03
Low Demands	02	14	18	14	25	.08

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

<sup>\*\* &</sup>lt;u>p</u><.01.

Appendix F

Relationship of Performance

to Task Description Measures

Table F1

Correlation of Work Itself/Work Environment Questionnaire

of Job Structural Attributes Described with Arcsin

Transformation of Percent of Signals Detected

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Variety				
High Demand	s <sup>a</sup> .05	03	.11	.08
Low Demands	a .07	.09	.03	.09
Responsibility				
High Demand	s .29*	.26	.31*	.28*
Low Demands	.21	.23	.14	.23
Job Complexity				
High Demand	s .11	.07	.11	.13
Low Demands	.08	.11	.16	.00
Feedback				
High Demand:	s05	13	01	.01
Low Demands	17	.02	16	25
Total				
High Demand:	s .22	.12	.27	.25
Low Demands	.13	.19	.11	.09

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05:

Table F2

Correlation of Work Itself/Work Environment Questionnaire

of Job Structural Attributes Described with Arcsin

Transformation of Percent of Correct Detections

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three
Variety				
High Demands	s <sup>a</sup> .15	.06	.19	.16
Low Demands	·			
Responsibility				
High Demands	.30*	.25	.34*	.28*
Low Demands				
Job Complexity				
High Demands	.19	.17	.17	.21
Low Demands				
Feedback				
High Demands	03	10	04	.04
Low Demands			•	- January
Total				
High Demands	.30*	.20	.33*	.32*
Low Demands		~		

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table F3

Correlations of Work Itself/Work Environment Questionnaire

of Job Structural Attributes Described with Average Reaction Time

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Variety		U (800 206)		
High Demands	a26	14	28*	24
Low Demandsa	.30 <b>*</b>	.25	.34*	.12
Responsibility				
High Demands	21	07	19	27
Low Demands	01	02	01	06
Job Complexity				
High Demands	08	02	08	11
Low Demands	06	20	02	04
Feedback				The Control of the
High Demands	13	13	18	03
Low Demands	.06	02	.25	06
Total				
High Demands	30*	.15	32*	32*
Low Demands	.08	.02	.16	.07

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p< .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks, p<.01.

Table F4

Correlation of Attribute Description Questionnaire with Arcsin Transformation of Percent of Correct Detections

ASSOCIATION OF THE PROPERTY OF	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Feedback				
High Demand	s <sup>a</sup> 28*	31*	21	28*
Low Demands	a			ystatic <del>==</del>
Variety				
High Demand	s10	14	07	09
Low Demands				(a)
Responsibility				
High Demand	s .00	10	.07	.01
Low Demands				
Complexity				
High Demand	s05	.00	08	06
Low Demands				
Total				
High Demand	s15	.19	10	14
Low Demands				

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table F5

Correlations of Attribute Description Questionnaire
with Average Reaction Time

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Feedback				
High Demands	a .16	.07	.17	.17
Low Demands	.05	.02	.09	.03
Variety				
High Demands	. 05	.08	01	.08
Low Demands	.30**	.23	.40**	.11
Responsibility				
High Demands	.16	.15	.19	.07
Low Demands	06	16	.09	07
Complexity				
High Demands	.14	02	.23	.15
Low Demands	08	04	.05	13
Total				
High Demands	.18	.10	.19	.16
Low Demands	.10	.01	.26	01

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks,  $\underline{p} < .05$ .

Appendix G

Relationships Among

Individual Differences and

Task Descriptions

Table G1

Correlations of Picture-Number Test

with Work Itself/Work Environment Questionnaire

Job Structural Attributes Described

v	ariety Res	ponsibility	Job Complexity	Feedback	Total
Part I					
High Demandsa	.21	.11	.05	06	.15
Low Demandsa	26	.07	03	18	10
Part II					
High Demands	.02	.22	.10	11	.14
Low Demands	28*	05	.02	26	16
Total					
High Demands	.21	.18	.08	10	.16
Low Demands	29*	.01	01	24	14

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table G2

Correlations of Selective Attention Test

with Work Itself/Work Environment Questionnaire

Job Structural Attributes Described

	Job					
	Variety Res	ponsibility (		Feedback	Total	
Part I						
Intrusions						
High Demandsa	.07	21	.11	10	09	
Low Demandsa	.08	12	.09	14	04	
Omissions			•			
High Demands	.02	21	.07	13	14	
Low Demands	.29*	15	.08	.08	.06	
False Alarms						
High Demands	14	.10	06	03	03	
Low Demands	02	09	12	02	11	
Part II						
Intrusions						
High Demands	07	31*	.04	.01	20	
Low Demands	.21	01	.14	15	.08	
Omissions						
High Demands	08	08	.10	18	10	
Low Demands	.21	.09	.01	.09	.14	
False Alarms						
High Demands	01	.00	.28	.17	.14	
Low Demands	.07	14	03	.05	06	

Table G2 (Continued)

Later See	Variety H	Responsibility	Job Complexity	Feedback	Total
Completely Corr	ect				
High Demands	.15	.25	.02	.10	. 26
High Demands					

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table G3

Correlations of Maudsley Personality Inventory
with Work Itself/Work Environment Questionnaire
Job Structural Attributes Described

	Job						
Cacoff sont	Variety Re	esponsibility	Complexity	Feedback	Total		
Extraversion							
High Demands	21	18	28*	06	31*		
Low Demandsa	.03	05	.06	10	02		
Neuroticism							
High Demands	19	01	.06	.12	.03		
Low Demands	.08	.13.	.01	.23	.15		

a  $\underline{n}$  = 50 for each group.

<sup>\*</sup> p<.05.

Table G4

Correlations of Job Attitude Survey

with Work Itself/Work Environment Questionnaire

Job Structural Attributes Described

16000	Variety	Responsibility	Job Complexity	Feedback	Total
ntrinsic					
High Demand	s <sup>a</sup> .01		.07	09	.07
Low Demands	a14	33*	11	06	28
Extrinsic					
High Demand	s01		07	.09	07
Low Demands	.14	.33*	.11	.06	.28

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p<.05.

Table G5

Correlations of Protestant Ethic Scale

with Work Itself/Work Environment Questionnaire

Job Structural Attributes Described

	Variety	Responsibility	Job Complexity	Feedback	Total
Pro-Protestant E	thic				
High Demands	.16	.12	15	.34*	.19
Low Demands <sup>a</sup>	.02	.09	.20	.19	.18
Non-Protestant E	thic				
High Demands	23	01	13	.01	15
Low Demands	.17	20	.20	.27	.09

a  $\underline{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

Table G6

Correlations of Job Orientation Inventory
with Work Itself/Work Environment Questionnaire
Job Structural Attributes Described

1	Jariety Per	ponsibility (	Job	Feedback	Total
· •	dilety kes		Complexity	recurack	
Achievement					
High Demands a	.12	.05	.05	.28*	.18
Low Demandsa	17	.04	01	06	05
Responsibility					
High Demands	18	.27	10	23	02
Low Demands	10	03	01	.00	05
Growth					
High Demands	02	03	12	10	10
Low Demands	08	20	18	.02	20
Recognition					
High Demands	.18	. 26.	.18	.07	.32*
Low Demands	.12	.20	.14	11	.17
Status					
High Demands	.26	.00	09	11	.05
Low Demands	.03	15	.08	.11	02
Interpersonal Rel	lations				
High Demands	10	16	.03	.11	09
Low Demands	09	.05	.10	07	.02

Table G6 (Continued)

	Variety Res	ponsibility (	Job Complexity	Feedback	Total
Pay					
High Demands	09	25	02	.04	19
Low Demands	18	11	.05	.16	05
Job Security					
High Demands	09	.09	.14	10	.03
Low Demands	.07	08	.22	.10	.09
Family					
High Demands	11	11	29*	.04	20
Low Demands	.14	.13	21	14	01
Hobbies					
High Demands	.02	08	.20	04	.02
Low Demands	.16	.07	13	.04	.04

a  $\underline{n}$  = 50 for each group.

<sup>\* &</sup>lt;u>p</u><.05.

Table G7

Correlations of Sensation Seeking Scale
with Work Itself/Work Environment

Questionnaire Job Structural Attributes Described

Ţ	ariety	Responsibility	Job Complexity	Feedback	Total
General Sensation Seeking	n				
High Demandsa	19	.03	.09	.05	02
Low Demands <sup>a</sup>	.12	10	.07	.03	.02
Thrill and Adven-	iure				
High Demands	19	.00	.08	.04	04
Low Demands	.07	03	05	03	02
Experience Seeking	ng				
High Demands	14	02	.12	.01	04
Low Demands	02	21	.03	.08	09
Disinhibition					
High Demands	14	20	22	16	30*
Low Demands	.02	27	.10	.22	05
Boredom Susceptil	oility				
High Demands	09	11	.18	.25	.03
Low Demands	01	17	.17	.07	01

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table G8

Correlations of Wesman P. C. T.

with Attribute Description Questionnaire

Va	ariety Resp	consibility (	Complexity	Feedback	Total
wesman Verbal					
High Demands a	30*	.04	01	38**	24
Low Demands a	27	04	.08	41**	22
Numerical					
High Demands	29*	01	.03	08	14
Low Demands	06	.16	18	05	03
Total					
High Demands	33*	.02	.00	29*	22
Low Demands	21	.06	04	29*	17

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

Table G9

Correlations of Picture-Number Test

with Satisfaction Measures

		Моз	rale Scal	e	1	Job Descriptive Index
O	Job amplexity		General Affective Tone		Personal Competence	. Work
Part I						
High Demands	·07	.03	.0	7	44***	13
Low Demandsa	02	04	. 2	0	.14	.08
Part II						
High Demands	05	.17	.0	2	43**	09
Low Demands	11	16	.0	5	.12	06
Total						
High Demands	06	.10	.0	5	46***	11
Low Demands	07	11	.1	3	.14	.01

 $<sup>\</sup>underline{n} = 50$  for each group.

 $\neq$  Correlation coefficients are significantly different from each other for the two tasks, p < .01.

<sup>\*\*</sup> p < .01.

<sup>\*\*\*</sup> p<.001.

Table G11
Correlations of Selective Attention Test
with Attribute Description Questionnaire

	Variety	Responsibility	Job Complexity	Feedback	Total
<del></del>				<del>,</del>	
Intrusions					
High Demandsa	.32*	.06	.17	.25.	.29*
Low Demands a	.15	.14	.16	.12	.21
Omissions					
High Demands	.04	07	06	.16	.02
Low Demands	.26	.12	.17	11	.19
False Alarms					
High Demands	30*	15	29*	06	30
Low Demands	.26 ≠	10	.11	.15	.15
Part II					
Intrusions					
High Demands	.22	04	.17	.14	.18
Low Demands	.06	.22	.28*	01	.21
Omissions					
High Demands	.13	.01	.01	.20	.13
Low Demands	.33*	.02	.05	.02	.17
False Alarms					
High Demands	15	01.	.20	.00	.00
Low Demands	.19	.09	.02	.13	.17

Table G11 (Continued)

	Variety	Responsibility	Job Complexity	Feedback	Total
Completely Corre	ct				
High Demands	12	.09	10	28*	14
Low Demands	28*	01	20	.05	18

 $<sup>\</sup>underline{a}$   $\underline{n}$  = 50 for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks, p<.01.

Table G12

Correlations of Survey of Work Values

with Attribute Description Questionnaire

	Job							
Jesus acasty.	Variety	Responsibility		Feedback	Total			
Earnings								
High Demandsa	.15	.35*	10	.16	.20			
Low Demandsa	10	13	.01	01	10			
Social Status								
High Demands	.27	.19	.31*	.26	.36**			
Low Demands	.12	02	.00	06	.03			
Upward Striving								
High Demands	.27	.22	.11	.15	.28*			
Low Demands	06	19	02	26	19			
Activity Preferen	nce				•			
High Demands	.05	.13	.08	11	.06			
Low Demands	.06	03	04	.01	.00			
Job Involvement								
High Demands	20	.23	.07	13	02			
Low Demands	25	41**	11	17	36**			
Pride in Work					•			
High Demands	.04	06	.04	18	05			
Low Demands	.11	39**	.02	15	24			
Intrinsic								
High Demands	04	.13	.07	17	.00			
Low Demands	12	35*	05	13	25			

Table G12 (Continued)

	Variety Resp	consibility	Job Complexity	Feedback	Total
Extrinsic					
High Demands	.27	.34*	.14	.27	.37**
Low Demands	01	10	.01	04	06

 $<sup>\</sup>frac{a}{n} \approx 50$  for each group.

<sup>+</sup>Correlation coefficients are significantly different from each other for the two tasks, p < .05.

 $\neq$ Correlation coefficients are significantly different from each other for the two tasks, p<.01.

<sup>\*</sup>p<.05.

<sup>\*\*</sup>p<.01.

Table G13

Correlations of Protestant Ethic Scale

with Attribute Description Questionaire

	Variety	Responsibility	Job Complexity	Feedback	Total
	variety	nesponsizzzzz-r <sub>1</sub>	- Compression		
Pro-Protestant E	thic				
High Demands	.07	.12	.09	.15 ·	.15
Low Demands	14	37**	09	24	31*
Non-Protestant E	thic				
High Demands	35*	.00	05	16	22
Low Demands	.00	09	.14	09	.04

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\*</sup> p <.05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table G14

Correlations of Job Orientation Inventory
with Attribute Description Questionnaire

tern men	Variety	Responsibility	Job Complexity	Feedback	Total			
Achievement								
High Demandsa	01	.13	.14	.03	20			
Low Demandsa	14	10	07	.03	12			
Responsibility								
High Demands	21	09	10	30*	25			
Low Demands	05	15	.19	.09	.01			
Growth								
High Demands	.00	35*	.04	12	18			
Low Demands	.00	09	21	.07	09			
Recognition								
High Demands	.18	.30*	.17	.18	.29*			
Low Demands	.35*	.34*	.19	08	.38**			
Status								
High Demands	.09	.27	.11	.13	.21			
Low Demands	11	35*	01	23	26			
Interpersonal Re	lations							
High Demands	25	10	17	05	22			
Low Demands	15	.05.	18	13	14			

Table G14 (Continued)

Zanott Anadon	Variety	Responsibility	Job Complexity	Feedback	Total
Pay					
High Demands	.17	.14	.00	.15	.16
Low Demands	13	23	.09	16	16
Job Security					
High Demands	.12	.01	.07	.10	.11
Low Demands	09	.19	.03	.07	.07
Family					
High Demands	.10	06	.05	.32*	.14
Low Demands	.18	.07	03	.19	.15
Hobbies					
High Demands	23	23	25	30*	36*
Low Demands	.09	.14	.03	06 ·	.09

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p< .01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks,  $p \angle .01$ .

Table G15

Correlations of Sensation Seeking Scale with Attribute Description Questionnaire

	Variety H	Responsibility	Job Complexity	Feedback	Total			
General Sensation Seeking	n							
High Demandsa	30*	35*	19	33*	42**			
Low Demandsa	24	23	.15	22	21			
Thrill and Adven- Seeking	ture							
High Demands	22	15	.02	13	18			
Low Demands	30*	06	.00	12	19			
Experience Seeki	ng							
High Demands	22	26*	12	21	33*			
Low Demands	27	04	01	12	17			
Disinhibition								
High Demands	34*	25	20	18	36*			
Low Demands	16	15	.26	10	07			
Boredom Suscepti	bility							
High Demands	38*	25	04	27	35*			
Low Demands	08	25	.14	11	12			
				*				

a  $\underline{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

<sup>\*\*</sup> p<.01.

Table G16

Correlations of Cognitive Style Measures

with Attribute Description Questionnaire (Likert Form)

Internal Appella	Variety	Responsibility	Job Complexity	Feedback	Total
RFT				THE PERSON	-
High Demandsa	10	04	.14	.07	.03
Low Demands a	04	.29*	.19	.12	.19
GEFT Raw Scores					
High Demands	.08		08	11	06
Low Demands	15	47***	22	.05	24
GEFT Inverse Scor	es				
High Demands	.03	01	.17	.16	.14
Low Demands	.04	.36**	.25	.06	.23

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\* &</sup>lt;u>p</u><.01.

<sup>\*\*\*</sup> p < .001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks,  $\underline{p} < .05$ .

Table G17

Correlations of Wesman P. C. T.

with Attribute Description Questionnaire (Likert Form)

Te Switcher	Variety	Responsibility	Job Complexity	Feedback	Total
Wesman Verbal					
High Demands a	03	.00	27	03	11
Low Demands <sup>a</sup>	.30*	03	35*	.21	.11
Numerical					
High Demands	03	13	25	22	25
Low Demands	.00	.01	04	.10	.04
Total					
High Demands	03	06	30*	12	19
Low Demands	.20	02	26	.19	.09

 $<sup>\</sup>frac{a}{n} = 50$  for each group.

<sup>\* &</sup>lt;u>p</u><.05.

Table G18

Correlations of Picture-Number Test

with Attribute Description Questionnaire (Likert Form)

	Variety	Responsibility	Job Complexity	Feedback	Total
Part I					
High Demandsa	.06	.02	22	06.	07
Low Demandsa	08	25	28*	.05	17
Part II					
High Demands	.03	.09	19	02	03
Low Demands	12	30*	33*	14	31*
Total					
High Demands	.05	.06	21	04	05
Low Demands	11	30*	33*	05	26

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

Table G19

Correlations of Maudsley Personality Inventory

with Attribute Description Questionnaire (Likert Form)

Va	riety Resp	onsibility C	complexity	Feedback	Total
Extroversion					
High Demandsa	28*	30*	21	23	39*
Low Demands <sup>a</sup>	.15	.01	.11	19	.01
Neuroticism					
High Demands	.01	09	.14	03	.00
Low Demands	07	.05	01	.00	.04

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p < .05.

<sup>\*\*</sup> p < .01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table G20

Correlations of Hand-Skills Test

with Attribute Description Questionnaire (Likert Form)

·V	ariety Res	ponsibility (	Job Complexity	Feedback	Total
Α					
Part III - Part	I				
High Demandsa	27	15	28*	23	36
Low Demandsa	,01	04	.06	.08	.04
Part IV - Part I					
High Demands	23	14	30*	11	29
Low Demands	04	09	.16	.15	.08

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table G21

Correlations of Survey of Work Values

with Attribute Description Questionnaire (Likert Form)

Va	ariety Resp	onsibility (	Job Complexity	Feedback	Totál
Earnings					-1000
High Demandsa	19	.06	.06	.05	.00
Low Demandsa	.05	14	.17	38**	16
Social Status					alag:
High Demands	.10	.21	.09	.08	.18
Low Demands	.00	.19	.06	.06	.13
Upward Striving					
High Demands	03	.10	.06	.00	.04
Low Demands	13	17	14	08	19
Activity Prefere	nce				
High Demands	.09	.08	03	.02	.0
Low Demands	05	.07	06	.09	.0
Job Involvement					
High Demands	.03	04	10	10	1
Low Demands	02	18	28	.08	1
Pride in Work					
High Demands	.16	.03	.00	.00	.0
Low Demands	.02	03	28	.09	04

Table G21 (Continued)

Service Scott	Variety Resp	onsibility Co	Job mplexity	Feedback	Total
Intrinsic					
High Demands	.12	.03	05	05	.01
Low Demands	02	05	26	.11	05
Extrinsic					
High Demands	05	.18	.10	.09	.12
Low Demands	04	.00	.15	24	06

a  $\underline{n} = 50$  for each group.

<sup>\*\*</sup> p< .01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table G22

Correlations of Protestant Ethic Scale

with Attribute Description Questionnaire (Likert Form)

Variety Respo	nsibility Com	Job plexity	Feedback	Total
Pro-Protestant Ethic				
High Demands .00	.15	.11	.06	.12
Low Demands <sup>a</sup> .16	.06	.07	.07	.14
Non-Protestant Ethic				
High Demands18	~.11	.03	09	16
Low Demands .07	.06	.12	36*	09

a  $\underline{n}$  = 50 for each group.

<sup>\*</sup> p<.05.

Table G23

Correlations of Job Attitude Survey

with Attribute Description Questionnaire (Likert Form)

Va	riety Resp	onsibility C	Job Complexity	Feedback	Total
Intrinsic					
High Demands <sup>a</sup>	02	20	25	25	28
Low Demandsa	02	03	08.	27	17
Extrinsic					
High Demands	.02	.20	.25	.25	.28
Low Demands	.02	.03	.08	.27	.17

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p <.05.

Table G24

Correlations of Job Orientation Inventory
with Attribute Description Questionnaire (Likert Form)

V	ariety Respo	onsibility (	Job Complexity	Feedback	Total
Achievement					
High Demands	.09	.11	06	.02	.06
Low Demandsa	13	30*	13	13	25
Responsibility					an-
High Demands	15	09	20	02	16
Low Demands	.07	14	05	.03	01
Growth					
High Demands	13	26	13	42**	39**
Low Demands	19	.02	01	25	20
Recognition					
High Demands	.30*	. 22	.22	.12	.32*
Low Demands	.17	.21	.03	.24	.19
Status					
High Demands	03	.10	22	.20	.05
Low Demands	.15	.03	02	16	01
Interpersonal Re	lations				
High Demands	07	27	.00	.10	11
Low Demands	.05	.07	.04	06	.02
Pay					
High Demands	09	.15	.05	.07	.07
Low Demands	.04	22	13	20	19

Table G24 (Continued)

Va	riety Resp	consibility Co	mplexity	Feedback	Total
Job Security					
High Demands	.16	.10	.10	.04	.14
Low Demands	.12	01	.00	.06	.08
Family					
High Demands	11	.21	.26	16	.04
Low Demands	20	.13	.04	.13	.03
Hobbies					
High Demands	.00	26	14	.06	10
Low Demands	02	.13	.18	.29*	.2:

a  $\underline{n} = 50$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p<.05.

## Appendix H

Relationships Between Abilities
and Performance Moderated by
Satisfaction and by the Absolute
Difference Between Described and
Preferred Attributes

Table H1

Correlations of Wesman P. C. T. with Arcsin Transformation

of Percent of Signals Detected as Moderated by Satisfaction

	Arcsin Trans- formaticn of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Wesman Verbal				
High Satisfact	ion <sup>a</sup> 01	.04	-,01	04
Low Satisfact:	ion <sup>b</sup> .55**	.55**	.53**	.51**
Wesman Numerical				
High Satisfact	tion .47*	.47*	.43*	.46*
Low Satisfact	ion .38	.37	:39*	.35
Wesman Total				
High Satisfac	tion .22	.26	.20	.20
Low Satisfact:	ion .52**	52**	.51**	.48*
Low Demands				
Wesman Verbal				
High Satisfact	tion <sup>C</sup> 25	32	23	12
Low Satisfact:	$ion^{d}$ .31	.33	.20	.36
Wesman Numerical				
High Satisfact	tion .13	14	.14	.29
Low Satisfact:	ion .05	:19	13	.14

Table H1 (Continued)

Arcsin Trans- formation of Percent Detected (Total)		Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Wesman Total			
High Satisfaction10	29	08	.07
Low Satisfaction • .23	.31	.06	.30

a  $\underline{\underline{n}} = 23$ .

b  $\underline{n} = 27$ .

 $<sup>\</sup>frac{C}{n} = 24$ .

d  $\underline{n} = 26$ .

<sup>\* &</sup>lt;u>p</u><.05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table H2

Correlations of Wesman P. C. T. with Arcsin Transformation

of Percent of Correct Detections as Moderated by Satisfaction

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Wesman Verbal				
High Satisfact	ion <sup>a</sup> .06	.12	.07	.01
Low Satisfacti	on <sup>b</sup> .61**	* .63***	* .57**	.54**
Wesman Numerical				
High Satisfact	ion .45*	.42*	.42*	.46*
Low Satisfacti	on .40*	.36	.37	.41*
Wesman Total				
High Satisfact	ion .26	.29	.26	.23
Low Satisfacti	on .57**	.56**	.52**	.53**

a  $\underline{n} = 23$ .

 $<sup>\</sup>underline{n} = 27.$ 

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\*</sup> p< .001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table H3

Correlations of Wesman P. C. T. with Average

Reaction Time as Moderated by Satisfaction

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
High Demands				
Wesman Verbal				
High Satisfaction	on <sup>a</sup> .03	.04	.07	07
Low Satisfaction	ab15	31	07	09
Wesman Numerical				
High Satisfaction	on .13	01	.29	.08
Low Satisfaction	22	46*	11	09
Wesman Total				
High Satisfaction	on .08	.03	.19	.00
Low Satisfaction	19	40*	09	09
Low Demands				
Wesman Verbal				
High Satisfaction	on <sup>C</sup> 07	03	.13	26
Low Satisfaction	d04	.12	10	10
Wesman Numerical				
High Satisfaction	n .10	.08	.26	10
Low Satisfaction	09	.22	01	34

Table H3 (Continued)

Re	verage action Time Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Wesman Total				
High Satisfaction	.01	.02	.23	23
Low Satisfaction	07	.19	07	23

 $<sup>\</sup>frac{a}{\underline{n}} = 23.$ 

b  $\underline{n} = 27$ .

 $<sup>\</sup>frac{c}{n} = 24$ .

d  $\underline{n} = 26$ .

<sup>\* &</sup>lt;u>p</u><.05.

Table H4

Correlations of Cognitive Style Measures with Arcsin Transformation of Percent of Signals Detected as Moderated by Satisfaction

		•		
C	of Percent	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands		2.0		S. 37997 W. 3998 _ 50
RFT				
High Satisfact	ion <sup>a</sup> .14	.22	.05	.14
Low Satisfaction	on <sup>b</sup> 78**	83***	*81**	≠ 63***
GEFT Raw Scores				
High Satisfact	ion .17	.20	.16	.16
Low Satisfaction	on .50**	.48*	.54**	.42*
GEFT Inverse Score	es			
High Satisfact	ion27	28	25	27
Low Satisfaction	on44*	-,44*	45*	39*
Low Demands				
RFT				
High Satisfact	ion <sup>C</sup> .25	.24	.08	.29
Low Satisfaction	on <sup>d</sup> 16	29	09	13
GEFT Raw Scores				
High Satisfact	ion .11	-:08	.30	.03
Low Satisfaction	on .20	.35	.15	.11

Table H4 (Continued)

To for of 1	resin rans- rmation Percent tected Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
GEFT Inverse Scores				
High Satisfaction	.08	.20	14	.16
Low Satisfaction	05.	20	02	.03

a  $\underline{n} = 23$ .

 $\neq$  Correlation coefficients are significantly different from each other for the two tasks,  $\underline{p} < .01$ .

# Correlation coefficients are significantly different from each other for the two tasks, p < .001.

b n = 27.

 $<sup>\</sup>frac{c}{n} = 24$ .

d  $\underline{n} = 26$ .

<sup>\*</sup>  $\underline{p} < .05$ .

<sup>\*\* &</sup>lt;u>p</u><.01.

<sup>\*\*\*</sup> p<.001.

Table H5

Correlations of Cognitive Style Measures with Arcsin Transformation of Percent of Correct Detections as Moderated by Satisfaction

Arcsin	Arcsin	Arcsin	Arcsin
Trans-	Trans-	Trans-	Trans-
formation	formation	formation	formation
of Percent	of Percent	of Percent	of Percent
Detected ·	Detected	Detected	Detected
(Total)	(Hour One)	(Hour Two)	(Hour Three)

High Demands.

RFT

High Satisfactiona		.05	04 ≠	.04
Low Satisfaction	76***	74***	77***	65***
GEFT Raw Scores				
High Satisfaction	.07	.01	.11	.08
Low Satisfaction	.52**	.47*	.55**	.44*
GEFT Inverse Scores				
High Satisfaction	16	08	18	19
Low Satisfaction	44*	41*	44*	39*
	*			

a  $\underline{n} = 23$ .

 $\neq$  Correlation coefficients are significantly different from each other for the two tasks, p < .01.

# Correlation coefficients are significantly different from each other for the two tasks, p < .001.

b  $\underline{n} = 27$ .

<sup>\*</sup> P < . 05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\*</sup> p < .001.

Table H6

Correlations of Cognitive Style Measures

with Average Reaction Time as Moderated by Satisfaction

Re	verage action Time Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
High Demands				
RFT				
High Satisfaction	a .07	.02	.13	.03
Low Satisfaction	.45*	.32	.47*	.38*
GEFT Raw Scores				
High Satisfaction	02	.12	07	12
Low Satisfaction	10	37	02	04
GEFT Inverse Scores				
High Satisfaction	.04	09	.10	.11
Low Satisfaction	.16	.45*	01	.07
Low Demands				
RFT				
High Satisfaction	.07	01	.04	.15
Low Satisfaction	.02	05	.24	08
GEFT Raw Scores				
High Satisfaction	35	20	39	26
Low Satisfaction	32	26	30	21

Table H6 (Continued)

-	Average Reaction Time	Average Reaction Time	Average Reaction Time
(Total)	(Hour One)	(Hour Two)	(Hour Three
n .26	.07	.26	.31
.23	.24	.17	:16
•	(Total)	eaction Reaction Time Time (Total) (Hour One)	eaction Reaction Reaction Time Time Time (Total) (Hour One) (Hour Two)

a  $\underline{n} = 23$ .

b  $\underline{n} = 27$ .

 $c_{\underline{n}} = 24.$ 

d  $\underline{n} = 26$ .

<sup>\*</sup> p<.05.

Table H7

Correlations of Wesman P. C. T. with Arcsin Transformation of Signals Detected as Moderated by Absolute Attribute Description Scale Job Structural Attributes Described (ADS) Minus Attribute Preference Scale Job Structural Attributes Preferred (APS) Scores

elecat -a deca totococo in cocococ Lecacococ Compaca tococ	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Wesman Verbal				
High /ADS-APS/	.57**	.57**	.52**	.55**
Low /ADS-APS/a	.04	.07	.03	.02
Wesman Numerical				
High /ADS-APS/	.57**	.52**	.53**	.59**
Low /ADS-APS/	.25	.25	.26	.22
Wesman Total				
High /ADS-APS/	.62***	.60**	.58**	.62**
Low /ADS-APS/	.15	.17	.15	.12
Low Demands				
Wesman Verbal				
High /ADS-APS/	18	17	37	.05
Low /ADS-APS/	. 28	.23	.28	.28
Wesman Numerical				
High /ADS-APS/	08	14	28	.18
Low /ADS-APS/	.17	.21	.09	.21

Table H7 (Continued)

CERTAL PRINCIPL AND THE SOL DISCOUNT CONTROL CONTROL THE	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Wesman Total				alsauces
High /ADS-APS/	17	19	40*	.13
Low /ADS-APS/	.27	.26	.23	.29

a  $\underline{n} = 25$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p < .01.

<sup>\*\*\*</sup> p<.001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table H8

Correlations of Wesman P. C. T. with Arcsin Transformation of
Percent of Correct Detections as Moderated by Absolute Attribute
Described (ADS) Minus Attribute Preference Scale Job Structural
Attributes Preferred (APS) Scores

and a service model of model was to the service territory and service	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				ikesy s
Wesman .Verbal				
High /ADS-APS/	a .59**	.61***	* .54**	.54**
Low /ADS-APS/a	.14	.23	.12	.08
Wesman Numerical				
High /ADS-APS/	.55**	.45*	.50*	.62***
Low /ADS-APS/	.28	.29	.27	.25
Wesman Total				
High /ADS-APS/	.63***	* .60**	.58**	.63***
Low /ADS-APS/	.23	. 29	.21	.17

 $<sup>\</sup>underline{n} = 25$  for each group.

<sup>\*</sup> p< .05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\*</sup> p<.001.

Correlations of Wesman P. C. T. with Average Reaction Time as

Moderated by Absolute Attribute Description Scale Job Structural

Attributes Described (ADS) Minus Attribute Preference Scale Job

Structural Attributes Preferred (APS) Scores

Average	Average	Average	Average
Reaction	Reaction Time	Reaction Time	Reaction Time
(Total)	(Hour One)	(Hour Two)	(Hour Three)
26	37	23	09
.16	.13	.19	.09
54**	56**	50*	34
.30	.06	≠ .41*	.28
41*	49*	37	21
.25	.12	.32	.20
04	.11	12	10
01	.02	.18	18
01	.23	.02	25
.02	.06	.21	18
	Reaction Time (Total) 26 .16 54** .30 41* +.25 0401 01	Reaction Time (Hour One)  A2637 .16 .13 54**56**	Reaction Time (Hour One)  1

Table H9 (Continued)

TEMPS A	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Wesman Total				
High /ADS-APS/	04	.20	07	20
Low /ADS-APS/	.01	.04	.22	21

a  $\underline{n}$  = 25 for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks, p<.01.

Correlations of Cognitive Style Measures with Arcsin Transformation
of Percent of Signals Detected as Moderated by Absolute Attribute
Description Scale Job Structural Attributes Described (ADS) Minus
Attribute Preference Scale Job Structural Attributes Preferred (APS) Scores

Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
/a56.**	59**	58**	44*
a31	34	33	25
	.65***		.60**
.01	02	.05	01
es			
,			65***
06	04 <sup>#</sup>	08	06
/31	39	28	17
.11	.10	.07	.11
/12	19	08	10
.27	.36	.31	.13
	Trans- formation of Percent Detected (Total)  /a56** a31  / .65*** .01 es /68***06	Trans- formation of Percent Detected (Total)  /a	Trans- formation of Percent Detected (Total)  A56** 31 34 33 34 33 34 33 34 35 34 35 34 35 34 35 34 35 34 35 34 35 34 35 34 35 34 35 34 35 34 35 34 35 35 34 35 36** 36*** 36*** 370*** 36** 38 39 38 39 38 39 38 39 38 39 38 39 38 39 38 39 38 39 38 39 38 39 38 39 39 38 39 39 38 39 39 38 39 39 38 39

Table H10 (Continued)

Albert Parker And Same of Parker design Carrier design	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
GEFT Inverse Score	es			
High /ADS-APS	.24	.32	.19	.17
Low /ADS-APS/	03	06	13	.09
	•			

a  $\underline{n}$  = 25 for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\*</sup> p<.001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks,  $\underline{p} < .01$ .

Table H11

Correlations of Cognitive Style Measures with Arcsin Transformation of Percent of Correct Detections as Moderated by Absolute Attribute Description Scale Job Structural Attributes Described (ADS) Minus Attribute Preference Scale Job Structural Attributes Preferred (APS) Scores

	Arcsin Trans- formation of Percent Detected (Total)	Trans- formation of Percent Detected (Hour One)	Trans- formation of Percent Detected (Hour Two)	Trans- formation of Percent Detected (Hour Three)
High Demands				
RFT				
High /ADS-APS,	/a53**	56**	53**	43*
Low /ADS-APS/	a39	38	41*	35
GEFT Raw Scores				
High /ADS-APS,		.54**	.57**	.55**
· Low /ADS-APS/	.00	02	.05	03
GEFT Inverse Score	es			
High /ADS-APS,			56**	58**
Low /ADS-APS/	05	03	07	06

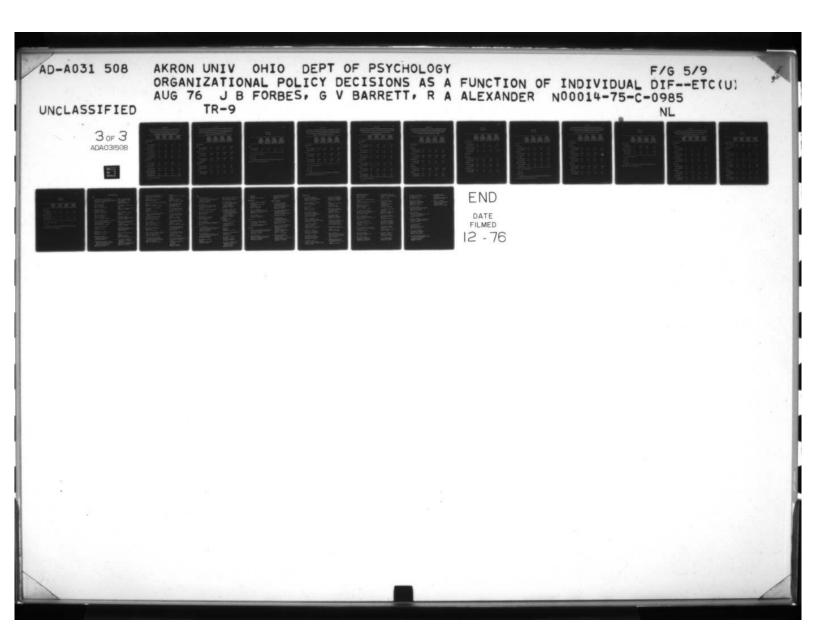
a  $\underline{n} = 25$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\*</sup> p<.001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p<.05.



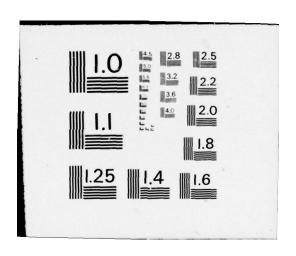


Table H12

Correlations of Cognitive Style Measures with Average Reaction Time as

Moderated by Absolute Attribute Description Scale Job Structural

Attributes Described (ADS) Minus Attribute Preference Scale

Job Structural Attributes Preferred (APS) Scores

Average Average Average Average Reaction Reaction

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
High Demands			Section 1	
RFT				
High /ADS-APS/	.31	.24	.41*	.18
Low /ADS-APS/a	.30	.27	.32	.36
GEFT Raw Scores				
High /ADS-APS/	.30	.07	.32	.36
Low /ADS-APS/	-,28	35	36	05
GEFT Inverse Scores				
High /ADS-APS/	.34	.42*	.30	.18
Low /ADS-APS/	08	03	16	÷.01
Low Demands				
RFT				
High /ADS-APS/	.31	.18	.48*	.12
Low /ADS-APS/	09	13	04	05
GEFT Raw Scores				
High /ADS-APS/	18	18	31	.02
Low /ADS-APS/	45*	31	42*	31
GEFT Inverse Scores				
High /ADS-APS/	.09	.08	.19	02
Low /ADS-APS/	.31	.17	.29	.25

a  $\underline{n} = 25$  for each group.

<sup>\*</sup> p < .05.

Table H13

Correlations of Picture-Number Test with Arcsin Transformation of Percent of Signals Detected as Moderated by Absolute Attribute Description Scale Job Structural Attributes Described (ADS) Minus Attribute Preference Scale Job Structural Attributes Preferred (APS) Scores

	of Percent of Detected .	Detected	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Part I				
High /ADS-APS	/a .65***	.62***	.61***	.63***
Low /ADS-APS/		.26	.20	.26
Part II				
High /ADS-APS	.61***	.51**	.63***	.63***
Low /ADS-APS/	.18	.22	.09	.19
Total				
High /ADS-APS	/ .66***	.59**	.65***	.66***
Low /ADS-APS/	.22	.26	.15	.24
Low Demands				
Part I				
High /ADS-APS	.07	.09	06	.13
Low /ADS-APS/	.21	.32	.16	.18
Part II'				
High /ADS-APS	.06	.02	03	.14
Low /ADS-APS/	.26	.32	.25	.20

Table H13 (Continued)

#1408.4 -#3007 #124.2003 	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Total				
High /ADS-APS	/ .07	.06	05	.14
Low /ADS-APS/	.27	.36	.23	.21

a  $\underline{n} = 25$  for each group.

<sup>.\*\*</sup> p<.01.

<sup>\*\*\*</sup> p<.001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p<.05.

Table H14

Correlations of Picture-Number Test with Arcsin Transformation of Percent of Correct Detections as Moderated by Absolute Attribute Description Scale Job Structural Attributes Described (ADS) Minus Attribute Preference Scale Job Structural Attributes Preferred (APS) Scores

fo fo Of De	rcsin rans- rmation Percent tected Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Part I				
High /ADS-APS/a	.65***	.59**	.65***	.61***
Low /ADS-APS/a	.30	.33	.25	.28
Part II				
High /ADS-APS/	.64***	.50*	.66***	.64***
Low /ADS-APS/	.15	.16	.10	.18
Total				
High /ADS-APS/	.68***	.57**	.69***	.66***
Low /ADS-APS/	.24	.26	.19	.24

a  $\underline{n} = 25$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p< .01.

<sup>\*\*\*</sup> p<.001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table H15

Correlations of Picture-Number Test with Average Reaction Time as Moderated by Absolute Attributes Description Scale Job Structural Attributes Described (ADS) Minus Attribute Preference Scale Job Structural Attributes

Prei	erred	(APS)	Scores	5

Re	verage eaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
High Demands			100000	
Part I				
High /ADS-APS/	30	43*	18	-:18
Low /ADS-APS/a	16	07	-,26	07
Part II				
High /ADS-APS/	20	31	10	12
Low /ADS-APS/	13	02	14	17
Total				
High /ADS-APS/	26	38	14	15
Low /ADS-APS/	15	04	21	12
Low Demands				
Part I				
High /ADS-APS/	23	.00	30	26
Low /ADS-APS/	27	14	17	30
Part II				
High /ADS-APS/	15	.08	37	12
Low /ADS-APS/	19	06	19	19
Total				
High /ADS-APS/	20	.04	35	20
Low /ADS-APS/	26	11	20	27

 $<sup>\</sup>underline{n} = 25$  for each group.

<sup>\*</sup> p - . 05.

Table H16

Correlations of Selective Attention Test with Arcsin Transformation of Percent
of Signals Detected as Moderated by Absolute Attribute Description Scale Job
Structural Attributes Described (ADS) Minus Attribute Preference Scale
Job Structural Attributes Preferred (APS) Scores

O	Arcsin Trans- formation f Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Part I				
Intrusions				
High /ADS-APS,	/a54**	54**	48**	53**
Low /ADS-APS/	24	20	22	28
Omissions				
High /ADS-APS,		64***	62***	68***
Low /ADS-APS/	15	12	16	17
False Alarms ,				
High /ADS-APS,	06	15	.01	05
Low /ADS-APS/	.10	.11	.05	.11
Part II				
Intrusions				
High /ADS-APS,		49*	59**	63***
Low /ADS-APS/	.03	.08	.00	.02
Omissions				
High /ADS-APS,	44*	46*	38	45*
Low /ADS-APS/	06	.01	18	04

Table H16 (Continued)

		•		
	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
False Alarms				
High /ADS-APS	/ .13	.10	.17	.10
Low /ADS-APS/	15	16	16	13
Completely Corre	ct			
High /ADS-APS	/ .42*	.35	.39	.51**
Low /ADS-APS/	.17	.09	.30	.13
Low Demands			69.	
Part I				
Intrusions				
High /ADS-APS	/44*	32	51**	30
Low /ADS-APS/	.17	.06	.16	.25
Omissions				
High /ADS-APS	/48*	28	41*	49*
Low /ADS-APS/	01	10	.04	.01
False Alarms				
High /ADS-APS	/24	36	01	26
Low /ADS-APS/	.13	.26	03	.15

Table H16 (Continued)

	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
Part II				
Intrusions				
High /ADS-AP	s/a46*	38	35	44*
Low /ADS-APS	/a15	.12	.14	.15
Omissions				
High /ADS-AP	s/ .08	.20	.09	05
Low /ADS-APS	/ .02	.03	.04	03
False Alarms				
High /ADS-AP	s/22	12	24	21
Low /ADS-APS	.26	.25	.16	.32
Completely Corr	ect			
High /ADS-AP	s/ .08	05	.07	.14
Low /ADS-APS	/10	15	03	10

a  $\underline{n}$  = 25 for each group.

<sup>\*</sup> p < .05.

<sup>\*\*</sup> p <.01.

<sup>\*\*\*</sup> p < .001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table H17

Correlations of Selective Attention Test with Arcsin Transformation of
Percent of Correct Detections as Moderated by Absolute Attribute Description
Scale Job Structural Attributes Described (ADS) Minus Attribute Preference
Scale Job Structural Attributes Preferred (APS) Scores

	Arcsin Trans- formation of Percent Detected . (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
High Demands				
Part I				
Intrusions				
High /ADS-AP	s/ <sup>a</sup> 46*	45*	45*	42*
Low /ADS-APS	/a24	21	16	31
Omissions				
High /ADS-AP	s/64***	60**	62***	59**
Low /ADS-APS	/19	16	19	19
False Alarms				
High /ADS-AP	S/02	05	10	01
Low /ADS-APS,	/02	05	07	.05
Part II				
Intrusions				
High /ADS-AP	s/60**	52**	59**	58**
Low /ADS-APS	/04	.02	08	05
Omissions				
High /ADS-APS	s/37	39	32	35
Low /ADS-APS	/16	10	22	16

Table H17 (Continued)

C	Arcsin Trans- formation of Percent Detected (Total)	Arcsin Trans- formation of Percent Detected (Hour One)	Arcsin Trans- formation of Percent Detected (Hour Two)	Arcsin Trans- formation of Percent Detected (Hour Three)
False Alarms				
High /ADS-APS	/ .09	.04	.04	.15.
Low /ADS-APS/	18	15	18	20
Completely Corre	ct			
High /ADS-APS	/ .41*	.36	.36	.43*
Low /ADS-APS/	.29	.18	. 36	.31

 $<sup>\</sup>frac{a}{n} = 25$  for each group.

<sup>\*</sup> p<.05.

<sup>\*\*</sup> p<.01.

<sup>\*\*\*</sup> p<.001.

<sup>+</sup> Correlation coefficients are significantly different from each other for the two tasks, p < .05.

Table H18

Correlations of Selective Attention Test with Average Reaction Time as

Moderated by Absolute Attribute Description Scale Job Structural Attributes

Described (ADS) Minus Attribute Preference Scale Job Structural

Attributes Preferred (APS) Scores Average Average Average Average Reaction Reaction Reaction Reaction Time Time Time Time (Hour Three) (Total) (Hour One) (Hour Two) High Demands Part I Intrusions' High /ADS-APS/a .28 .30 .13 .28 Low /ADS-APS/a .15 -.04 :27 .14 Omissions High /ADS-APS/ .39 .42\* .18 .39 Low /ADS-APS/ .04 -.09 .09 .09 False Alarms High /ADS-APS/ -.12 .04 -.14 -.21 Low /ADS-APS/ -.15 .03 -.23 -.18 Part II Intrusions High /ADS-APS/ .33 . 36 .02 .43\* -.16 . 1.7 Low /ADS-APS/ .04 .10 Omissions High /ADS-APS/ .35 .44\* .17 .29 -.04 .11 .02 -.22 Low /ADS-APS/ False Alarms High /ADS-APS/ -.28 -.18 -.31 -.24 .18 Low /ADS-APS/ .19 .10 .19

Table H18 (Continued)

	N. S.			
Re	Average eaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
Completely Correc	t			
High /ADS-APS/	25	38	.01	25
Low /ADS-APS/	20	32	20	.00
Low Demands				
Part I				
Intrusions				
High /ADS-APS/	a05	22	06	13
Low /ADS-APS/a	07	.07	02	19
Omissions				
High /ADS-APS/	.15	.08	.21	.09
Low /ADS-APS/	.15	.15	.24	03
False Alarms				
High /ADS-APS/	.38	.16	.34	.40*
Low /ADS-APS/	41*	19	29	46*
Part II				
Intrusions				
High /ADS-APS/	.29	.29	.36	.08
Low /ADS-APS/	11	.03	.23	.17
Omissions				
High /ADS-APS/	.19	.05	.23	.17
Low /ADS-APS/	.28	.46*	.36	14

Table H18 (Continued)

	Average Reaction Time (Total)	Average Reaction Time (Hour One)	Average Reaction Time (Hour Two)	Average Reaction Time (Hour Three)
False Alarms				
High /ADS-APS	/11	20	04	01
Low /ADS-APS/	31	27	13	29
Completely Correct	ct.			
High /ADS-APS,	01	.00	17	.10
Low /ADS-APS/	09	33	16	.26

a  $\underline{n} = 25$  for each group.

<sup>\* &</sup>lt;u>p</u> < .05.

 $<sup>\</sup>neq$  Correlation coefficients are significantly different from each other for the two tasks, p<.01.

## Distribution List

#### Navy

- 4 Dr. Marshall J. Farr, Director 1
  Personnel and Training Research Programs
  Office of Naval Research (Code 458)
  Arlington, VA 22217
- ONR Branch Office
  495 Summer Street
  Boston, MA 02210
  ATTN: Dr. James Lester
- ONR Branch Office 1030 East Green Street Pasadena, CA 91101 ATTN: Dr. Eugene Gloye
- ONR Branch Office 536 South Clark Street Chicago, IL 60605 ATTN: Dr. Charles E. Davis
- 7 Dr. M. A. Bertin, Scientific Director Office of Naval Research Scientific Liaison Group/Tokyo American Embassy APO San Francisco, CA 96503
- 1 Office of Naval Research Code 200 Arlington, VA 22217
- 6 Director
  Naval Research Laboratory
  Code 2627
  Washington, DC 20390
- 1 Technical Director Navy Personnel Research and Development Center San Diego, CA 92152
- Assistant Deputy Chief of Naval Personnel for Retention Analysis and Coordination (Pers 12) Room 2403, Arlington Annex Washington, DC 20370

- CDR J. L. Johnson, USN Naval Amphibious School Little Creek Naval Amphibious Base Norfolk, VA 23521
- LCDR Charles J. Theisen, Jr.
  MSC, USN
  4024
  Naval Air Development Center
  Warminster, PA 18974
- Dr. Lee Miller
  Naval Air Systems Command
  AIR-413E
  Washington, DC 20361
- 1 Commanding Officer U.S. Naval Amphibious School Coronado, CA 92155
- 1 CDR Paul D. Nelson, MSC, USN
  Naval Medical R&D Command
   (Code 44)
  National Naval Medical Center
  Bethesda, MD 20014
- 1 Commanding Officer Naval Health Research Center San Diego, CA 92152 ATTN: Library
- Chief of Naval Education &
  Training
  Naval Air Station
  Pensacola, FL 32508
  ATTN: CAPT Bruce Stone, USN
- Mr. Arnold I. Rubinstein
  Human Resources Program
  Manager
  Naval Material Command (0344)
  Room 1044, Crystal Plaza #5
  Washington, DC 20360

- 1 Director, Navy Occupational Task
  Analysis Program (NOTAP)
  Navy Personnel Program Support
  Activity
  Building 1304, Bolling AFB
  Washington, DC 20336
  1 Director
  Training
  Group
  Code N-00
  Department
  Orlando,
- Office of Civilian Manpower Management
  Code 64
  Washington, DC 20390
  ATTN: Dr. Richard J. Niehaus
- Office of Civilian Manpower
   Management
  Code 263
  Washington, DC 20390
- Assistant to the Assistant Deputy
  Chief of Naval Operations
  (Manpower)
  Head, NAMPS Project Office
  Room 1606, Arlington Annex
  Washington, DC 20370
  ATTN: Dr. Harry M. West
- Superintendent
  Naval Postgraduate School
  Monterey, CA 93940
  ATTN: Library (Code 2124)
- Mr. George N. Graine
  Naval Sea Systems Command
  SEA 047C12
  Washington, DC 20362
- 1 Chief of Naval Technical Training
  Naval Air Station Memphis (75)
  Millington, TN 38054
  ATTN: Dr. Norman J. Kerr
- Principal Civilian Advisor
   for Education and Training
  Naval Training Command, Code 00A
  Pensacola, FL 32508
  ATTN: Dr. William L. Maloy

- Director
  Training Analysis & Evaluation
  Group
  Code N-00t
  Department of the Navy
  Orlando, FL 32813
  ATTN: Dr. Alfred F. Smode
- LCDR C. F. Logan, USN
  F-14 Management System
  COMFITAEWWINGPAC
  NAS Miramar, CA 92145
- Navy Personnel Research and Development Center Code 01 San Diego, CA 92152
- 5 Navy Personnel Research and Development Center Code 02 San Diego, CA 92152 ATTN: A. A. Sjoholm
- Navy Personnel Research and Development Center Code 310 San Diego, CA 92152 ATTN: Dr. Martin F. Wiskoff
- Navy Personnel Research and Development Center San Diego, CA 92152 ATTN: Library
- Navy Personnel Research and Development Center Code 9041 San Diego, CA 92152 ATTN: Dr. R. Morrison
- Mr. Victor H. Brown, Director
  Career Training Analysis
   Group
  Chief of Naval Education &
   Training
   (Code N54)
  Naval Air Station
  Pensacola, FL 32507

## Army

- Technical Director
  U.S. Army Research Institute for the Behavioral and Social Sciences
  1300 Wilson Boulevard
  Arlington, VA 22209
- 1 Headquarters U.S. Army Administration Center Personnel Administration Combat Development Activity ATCP-HRQ Ft. Benjamin Harrison, IN 46249
- Armed Forces Staff College
  Norfolk, VA 23511
  ATTN: Library
- 1 Commandant
  U.S. Army Infantry School
  Fort Benning, GA 31905
  ATTN: ATSH-DET
- Deputy Commander
  U.S. Army Institute of Administration
  Fort Benjamin Harrison, IN 46216
  ATTN: EA
- Dr. Ralph Dusek
  U.S. Army Research Institute for the
   Behavioral and Social Sciences
  1300 Wilson Boulevard
  Arlington, VA 22209
- Dr. Joseph Ward
  U.S. Army Research Institute for the
   Behavioral and Social Sciences
  1300 Wilson Boulevard
  Arlington, VA 22209
- 1 HQ USAREUR & 7th Army ODCSOPS USAREUR Director of GED APO New York 09403

- 1 ARI Field Unit Leavenworth Post Office Box 3122 Fort Leavenworth, KS 66027
- Dr. Ralph Canter
  U.S. Army Research Institute
   for the Behavioral and
   Social Sciences
  1300 Wilson Boulevard
  Arlington, VA 22209
- 1 Dr. Milton S. Katz, Chief
  Individual Training &
   Performance Evaluation
  U.S. Army Research Institute
   for the Behavioral and
   Social Sciences
  1300 Wilson Boulevard
  Arlington, VA 22209

### Air Force

- Research Branch
  AF/DPMYAR
  Randolph AFB, TX 78148
- 1 Dr. G. A. Eckstrand
   (AFHRL/AST)
  Wright-Patterson AFB
  Ohio 45433
- 1 AFHRL/DOJN Stop #63 Lackland AFB, TX 78236
- Dr. Martin Rockway (AFHRL/TT)
  Lowry AFB
  Colorado 80230
- 1 Dr. Alfred R. Fregly AFOSR/NL 1400 Wilson Boulevard Arlington, VA 22209
- Dr. Sylvia R. Mayer (MCIT)
  Headquarters Electronic
  Systems Division
  LG Hanscom Field
  Bedford, MA 01730

1 AFHRL/PED Stop #63 Lackland, AFB, TX 78236

#### Marine Corps

- Director, Office of Manpower
  Utilization
  Headquarters, Marine Corps
  (Code MPU)
  MCB (Building 2009)
  Quantico, VA 22134
- Dr. A. L. Slafkosky
  Scientific Advisor (Code RD-1)
  Headquarters, U.S. Marine Corps
  Washington, DC 20380
- 1 Mr. E. A. Dover 2711 South Veitch Street Arlington, VA 22206

#### Coast Guard

1 Mr. Joseph J. Cowan, Chief
Psychological Research Branch
 (G-P-1/62)
U.S. Coast Guard Headquarters
Washington, DC 20590

#### Other DOD

- Military Assistant for Human Resources Office of the Secretary of Defense Room 3D129, Pentagon Washington, DC 20301
- Dr. Robert Young
  Advanced Research Projects Agency
  Cybernetics Technology, Room 625
  1400 Wilson Boulevard
  Arlington, VA 22209

12 Defense Documentation Center Cameron Station, Building 5 Alexandria, VA 22314 ATTN: TC

#### Other Government

- Dr. Lorraine D. Eyde
  Personnel Research and
   Development Center
  U.S. Civil Service Commission
  1900 E Street, N.W.
  Washington, DC 20415
- Dr. William Gorham, Director
  Personnel Research and
  Development Center
  U.S. Civil Service Commission
  1900 E Street, N.W.
  Washington, DC 20415
- Dr. Vern Urry
  Personnel Research and
  Development Center
  U.S. Civil Service Commission
  1900 E Street, N.W.
  Washington, DC 20415
- 1 U.S. Civil Service Commission Federal Office Building Chicago Regional Staff Division Regional Psychologist 230 South Dearborn Street Chicago, IL 60604 ATTN: C. S. Winiewicz
- Dr. Carl Frederiksen
  Learning Division, Basic
  Skills Group
  National Institute of Education
  1200 19th Street, N.W.
  Washington, DC 20208

# Miscellaneous

- Dr. Bernard M. Bass
  University of Rochester
  Graduate School of Management
  Rochester, NY 14627
- Century Research Corporation 4113 Lee Highway Arlington, VA 22207
- Dr. A. Charnes
  BEB 512
  University of Texas
  Austin, TX 78712
- 1 Dr. Kenneth E. Clark
  University of Rochester
  College of Arts and Sciences
  River Campus Station
  Rochester, NY 14627
- Dean W. W. Cooper Carnegie-Mellon University School of Urban and Public Affairs Pittsburgh, PA 15213
- 1 Dr. Joseph E. Champoux
  School of Business &
  Administration
  The University of New Mexico
  Albuquerque, NM 87131
- Dr. Rene' V. Dawis
  University of Minnesota
  Department of Psychology
  Minneapolis, MN 55455
- 1 Dr. Norman R. Dixon 200 South Craig Street University of Pittsburgh Pittsburgh, PA 15260
- Dr. Robert Dubin
  University of California
  Graduate School of Administration
  Irvine, CA 92664

- Dr. Marvin D. Dunnette University of Minnesota Department of Psychology Minneapolis, MN 55455
- Processing and Reference
  Facility
  4833 Rugby Avenue
  Bethesda, MD 20014
- Dr. Barry M. Feinberg
  Bureau of Social Science
  Research, Inc.
  1990 M Street, N.W.
  Washington, DC 20036
- 1 Dr. Victor Fields
  Montgomery College
  Department of Psychology
  Rockville, MD 20850
- Dr. Edwin A. Fleishman
  Advanced Research Resources
  Organization #603
  8555 Sixteenth Street
  Silver Spring, MD 20910
- Dr. Richard S. Hatch
  Decision Systems Associates,
   Inc.
  5640 Nicholson Lane
  Rockville; MD 20852
- 1 Dr. M. D. Havron
   Human Sciences Research, Inc.
  7710 Old Spring House Road
   West Gate Industrial Park
   McLean, VA 22101
- HumRRO Central Division 400 Plaza Building Pace Boulevard at Fairfield Drive Pensacola, FL 32505

- 1 HumRRO/Western Division
  27857 Berwick Drive
  Carmel, CA 93921
  ATTN: Library
- 1 HumRRO Central Division Columbus Office Suite 23, 2601 Cross Country Drive Columbus, GA 31906
- HumRRO/Western Division
  27857 Berwick Drive
  Carmel, CA 93921
  ATTN: Dr. Robert Vineberg
- Dr. Lawrence B. Johnson
  Lawrence Johnson & Associates, Inc.
  2001 S Street, N.W. Suite 502
  Washington, DC 20009
- 1 Mr. W. E. Lassiter
  Data Solutions Corporation
  6849 Old Dominion Drive, Suite 211
  McLean, VA 22101
- Dr. Ernest J. McCormick
  Purdue University
  Department of Psychological
  Sciences
  Lafayette, IN 47907
- Dr. Leo Munday, Vice President
  American College Testing Program
  P.O. Box 168
  Iowa City, IA 52240
- 1 Mr. Luigi Petrullo 2431 North Edgewood Street Arlington, VA 22207
- 1 Dr. Steven M. Pine University of Minnesota Department of Psychology Minneapolis, MN 55455

- Dr. Lyman W. Porter, Dean
  University of California
  Graduate School of Administration
  Irvine, CA 92650
- Dr. Joseph W. Rigney
  University of Southern
  California
  Behavioral Technology
  Laboratories
  3717 South Grand
  Los Angeles, CA 90007
- Dr. George E. Rowland
  Rowland and Company, Inc.
  P.O. Box 61
  Haddonfield, NJ 08033
- Dr. Benjamin Schneider University of Maryland Department of Psychology College Park, MD 20742
- Dr. Arthur I. Siegel
  Applied Psychological
  Services
  404 East Lancaster Avenue
  Wayne, PA 19087
- Dr. Henry P. Sims, Jr.
  Room 630 Business
  Indiana University
  Bloomington, IN 47401
- Dr. C. Harold Stone 1428 Virginia Avenue Glendale, CA 91202

- 1 Mr. Dennis J. Sullivan c/o HAISC, Building 119, M.S. 2 P.O. Box 90515 Los Angeles, CA 90009
- Dr. David J. Weiss
  University of Minnesota
  Department of Psychology
  N660 Elliott Hall
  Minneapolis, MN 55455
- 1 Mr. George Wheaton American Institutes for Research 3301 New Mexico Avenue, N.W. Washington, DC 20016
- Dr. K. Wescourt
  Stanford University
  Institute for Mathematical Studies
   in the Social Sciences
  Stanford, CA 94305
- Richard T. Mowday College of Business Administration University of Nebraska, Lincoln Lincoln, NE 68588
- Dr. John J. Collins
  Vice President
  Essex Corporation
  6305 Caminito Estrellado
  San Diego, CA 92120
- Dr. Lyle Schoenfeldt
  Department of Psychology
  University of Georgia
  Athens, Georgia 30602
- Dr. Patrick Suppes, Director Institute for Mathematical Studies in the Social Sciences Stanford University Stanford, CA 94305

- 1 Dr. Andrew M. Rose
  American Institutes for
  Research
  3301 New Mexico Avenue NW
  Washington, DC 20016
- Major I. N. Evonic Canadian Forces Personnel Applied Research Unit 1107 Avenue Road Toronto, Ontario, CANADA